



KONICA MINOLTA

COMPETITIVE ENCOUNTER

bizhub i-SERIES
C251i/ C301i/ C361i

June 2024 version: 1.0

RETHINK IT



Giving Shape to Ideas






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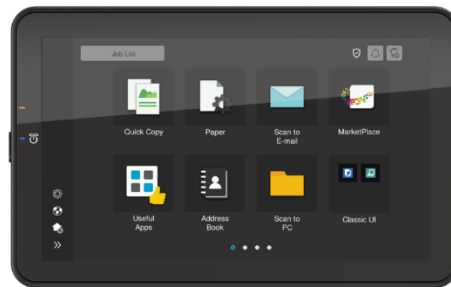
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Introduction

With the “Competitive Encounter” for the bizhub C251i, C301i and C361i sales representatives will get a helpful tool pointing out outstanding strengths to show the competitiveness of this new colour device.

The specifications are weighted against each other and marked with traffic lights to indicate the weaknesses and disadvantages but also to be prepared for existing advantages or special highlights of a competitor’s system.

-  very poor / no support (of specification)
-  poor support
-  average support
-  good support
-  very good / full support



All judgements are based upon the current state-of-the-art in colour MFP market (segment 3 / 4).

bizhub C251i / C301i / C361i

Simple and Secure



Canon iR C3326i *

Speed iR C3326i *

A4 colour/BW: 26/26 ppm

A3 colour/BW: 15/15 ppm

Launched May 2023

A3 Colour Entry-level system!

More direct competitor model vs. **bizhub C257i**

* = iR C3326i not available in all EU countries




























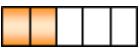

















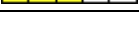


Highlights / Advantages

- Paper weights 300gsm via Bypass tray and 256 gsm paper trays and up to 220 g/m² auto duplex support
- Low Energy Star TEC 3.1 value – 0,32 kWh/week
- Up to 1200x1200 dpi print resolution
- SRA3 paper support but only via Bypass paper tray
- Optional UniFLOW Online for Cloud support
- Std. WiFi support and optional NFC kit available; basic e-Maintenance for rudimentary remote access support
- Std. MOPRIA and AirPrint mobile print support
- Opt. 50sheet inner staple finisher include manual stapling and 8-pages Eco 'stapleless' stapling / optional punch unit
- Standard PDF/A-1b (basic) and compact and searchable PDF / XPS and OOXML (docx, pptx) scan format support
- Enhanced security level and settings with SIEM support, Integrity and Reliance FW check and McAfee embedded Control

Disadvantages

- Standard and max. 2GB RAM and 64GB eMMC card; optional 256GB SSD support
- 7" color touchscreen display; No open platform MEAP support (but optional uniflow Online/ Express for Cloud support)
- No optional auto paper weight detection sensor supported – for paper weight always manual setting
- Std. only PCL and UFR III (GDI) printer languages; Adobe Postscript 3 support always optional
- Only 1.6GHz dual Core CPU
- No external finishing and no Tri-fold functionality supported
- 100sheets reverse RADF document feeder with low scan speed - simplex 70ipm / duplex up to 35ipm @300dpi
- Only reverse RADF but no DSPF (dual scan) Document feeder available
- No Scan to box (HDD) functionality
- Much lower toner yield, developer yield, drum yield and fusing unit yield
- No NFC kit for WiFi Direct pairing - no NFC authentication supported
- Max. paper capacity 2300 sheets; Auto duplex paper weight support max 220 g/m²
- Output tray capacity: std. 250 sheets; max. 550 sheets with optional inner finisher
- Not compliant to iR Advance DX model series (e. g. UI handling, Open platform, ect)

Why is the
bizhub C251i
a better solution?

bizhub C251i		Canon iR C3326i	
	100sheet RADF or DSPF up to 100ipm / 200ipm	Only 100sheet RADF 70ipm / Duplex 35ipm	
	WUT 13sec./ ES 3.1 TEC 0,31 kWh / Sleep 0,4W	WUT >10sec./ ES 3.1 0,32 kWh / Sleep 0,75W	
	Std. highest level of security + opt. Bit Defender	Good basic security level / settings and options	
	Auto Duplex A5-SRA3 up to 256 g/m ²	Auto Duplex A5-A3 up to 220g/m ²	
	Std. 8GB RAM and 256GB SSD (Solid state drive)	Std 2GB RAM/ 64GB eMMC, Option 256GB SSD	
	Standard PCL 5e / 6 and Postscript3 PDLs	Postscript3 kit always optional	
	IWS customisation + KM Marketplace apps	Rudimental panel customisation; No apps support	
	Std. OpenAPI, IWS 2.5 + WebBrowser	No MEAP open platform , No WebBrowser	
	10.1" hard key less multi-touch 'tablet like' UI	7" std. colour touchscreen UI	
	Max. paper capacity - 6650 sheets	Max. paper capacity - 2300 sheets	
	DIN A6 + Banner paper support (1200 x 297mm)	Both not supported	
	Ext. booklet finisher up to 80 orig. / 20 sheets	Only inner staple finisher supported	
	1.6GHz Quad Core CPU	1.6GHz Dual Core CPU	
	Dynamic ECO Timer / Eco Meter indicator	Not available	
	Std. Real time Scan / Fax / Print Preview	Not supported	
	Std. PPML (VDP- variable data) support	Not supported	
	Scan to box (HDD) / 1000 user	Scan to box (HDD) not available	
	Optional Fiery controller available	Not supported	
	Output tray capacity max 3200 sheets (w. finisher)	Output tray capacity 250sheets up to 550 sheets	
	Internal ID authentication up to 1000 user	Internal ID authentication up to 300 user	
	Remote panel UI access	e-Maintenance remote access	
	Fusing unit yield 800k ; Developer 1.000k	Fusing unit yield 150k	
	HD Polymerized toner CMY 28k / K 28k	Pulverized toner CMY 11k / K 17.5k	

Canon iR ADVANCE DX C3922i/ C3926i/ C3930i/ C3935i

Speed Adv. DX C3922i / C3926i

A4 colour/BW: 22/22 ppm / 26/26 ppm

A3 colour/BW: 15/15 ppm / 15/15 ppm

Speed Adv. DX C3930i / DX C3935i

A4 colour/BW: 30/30 ppm / 35/35 ppm

A3 colour/BW: 15/15 ppm / 17/17 ppm



Successor of iR Adv DX C38xx series. DX C39xx launched May 2023

Technically nearly 100% like predecessor series **but reduced standard features!**

(Wifi and uniflow Online support is now optional / NFC and Bluetooth discontinued!)




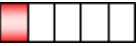





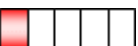




































Highlights / Advantages

- Tablet like keyless 10.1" multi-touch display; Main and Express menu and integrated timeline + indicator LED lights
- Std. SIEM + BIOS Boot secure, Forced hold print, IRIS OCR + McAfee embedded Control + TLS 1.3; TPM 2.0
- Std. 3,5GB RAM and 256GB SSD; Opt. 1TB SSD mirroring SSD kit
- Speed range up to 35ppm model; High A3 print speed = 15ppm for iR DX C3922i (22ppm) / iR DX C3926i (26ppm) models
- Fast WUT (from Off mode) – 10sec. until Copy Ready (not Print reservation); ES 3.1 TEC values 0,25 / 0,27 / 0,30 / 0,35 kWh
- Opt. UniFLOW Online Express Print/ Scan management software / cloud support
- External and inner finisher types with std. extra manual stapling (40sheets) feature and 8-pages Eco 'stapleless' stapling
- Standard true Adobe Postscript support; Std. OCR, searchable PDF/XPS and OOXML scan format
- Opt. 200sheets 1PASS DSPF C1 doc feeder (dual scan) – scan speed simplex 135ipm and duplex up to 270ipm (300dpi)
- Opt. RADF or DSPF document feeder; DSPF doc feeder type with standard ultrasonic multi-feed detection sensor
- Optional Voice Guidance/ Operation kit available; Std. AirPrint and Mopria and Canon Print app mobile print support

Disadvantages

- No IWS or MarketPlace direct app comparable support / but individual UI customisation and personalisation
- UI handling is a mix out of standard button controlled and tablet-style handling
- No optional unique auto paper weight detection sensor supported – for paper weight always manual setting
- Max. paper capacity 2300 sheets; Auto Duplex paper weight support max. 220 g/m²;
- Std. and max. only 3,5GB RAM supported (2GB main unit + 1,5GB image process unit)
- SRA3 paper format only via Bypass tray; RADF (BA1) doc feeder type only 70ipm simplex and 35ipm duplex scan speed
- No optional UFP filter support to minimize emissions
- No external finisher with Letter/Tri- / C-fold support
- Only shared performance with Dual Core 1.8GHz CPU
- Opt. Wlan and WiFi Direct support but no real emb. WiFi AP router mode to be separated from customer network
- Remote panel operator SW optional
- No CSRC remote service or WW Remote Service platform support (but e-Maintenance remote support)
- No Fiery print controller optional available; No PPML (VDP) variable data support
- High security level but nothing available like Bitdefender real-time virus scan support (McAfee emb. Control is Whitelisting)

Why is the
bizhub C301i
a better solution?

bizhub C301i		Canon iR Adv DX C3930i	
	10.1" hard key less multi-touch 'tablet like' UI	10.1" hard keyless multi-touch 'tablet like' UI	
	Opt. unique auto paper weight detection sensor	Not supported	
	Paper trays up to 256g/m ² / Bypass 300 g/m ²	Paper trays up to 256g/m ² / Bypass 300 g/m ²	
	Auto Duplex A5-SRA3 up to 256 g/m ²	Auto Duplex A5-A3+ up to 220g/m ²	
	Std. NFC+ Bluetooth (opt) pairing + authentication	Both not supported and not optional available	
	Opt. WiFi AP and WiFi Direct for Mobile print	Opt. WiFi / WiFi Direct but no real WiFi AP	
	Std. 8GB RAM and 256GB SSD / opt. 1TB SSD	Std. 3,5GB RAM and 256GB SSD / opt. 1TB SSD	
	200ipm DSPF with ultrasonic double feed sensor	270ipm DSPF with ultrasonic double feed sensor	
	Std. OpenAPI, IWS 2.5 + WebBrowser	Std. MEAP open platform support	
	IWS customisation + KM Marketplace apps	Individual customisation but no direct app support	
	Max. paper capacity - 6650 sheets	Max. paper capacity - 2300 sheets	
	Banner paper support (297x1200 mm)	Not supported	
	High performance Quad Core 1.6GHz CPU	Dual Core 1.8GHz CPU	
	Std. Letter/Tri-fold with booklet finisher	Not supported with booklet finisher	
	Dynamic ECO Timer / Eco Meter	Std. weekly timer / No Eco indicator	
	Unique Bitdefender real time virus scan (option)	Not supported (but emb. McAfee / Whitelisting)	
	Std. PPML (VDP- variable data) support	Not supported	
	Scan to box (HDD) / 1000 user	Scan to Mailbox / max. 100 user	
	Optional Fiery print controller available	Not supported	
	OOXML print & scan support (docx,xlsx,pptx)	OOXML (pptx, docx) scan support	
	Opt. punch unit also for inner finisher type	Opt. punch unit also for inner finisher type	
	Fusing unit yield 800k; Drum yield Black 170k	Fusing unit yield 150k, Drum yield Black 85k	
	HD Polymerized toner CMY 28k / K 28k	Polymerised toner CMY 25,5k / K 38k	

Canon iR ADVANCE DX C5840i

Speed Adv. DX C5840i

A4 colour/BW: 40/40 ppm

A3 colour/BW: 21/21ppm

C5800series 40 up to 70ppm



iR Adv DX C5800 series (40 to 70ppm)
launched February 2021

Successor of iR Adv DX C5700 series
and of iR Adv DX C7765 and DX C7770


























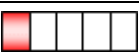

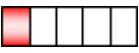

















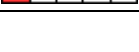


Highlights / Advantages

- Tablet like keyless 10.1" multi-touch display; Main and Express menu and integrated timeline + new indicator LED lights
- Firmware platform: Std. SIEM + BIOS Boot secure, Forced hold print, new IRIS OCR + McAfee emb. Control + TLS 1.3
- Std. 5GB RAM and 256GB SSD; Opt. second 250GB or 1TB SSD mirroring and removable SSD kits
- Fast WUT (from Off mode) – 6 sec. until Copy Ready (not Print reservation/ this takes longer)
- EnergyStar TEC 3.1: 0,46 kWh/week / Sleep 0,52 Watt
- AB1 external finisher types with std. extra manual stapling feature and enhanced 8-pages 'Eco staple' stapleless stapling
- Optional ImagePass R1 Fiery print controller; Extended Cloud connectivity + re-usable formats; std. uniflow Online Express
- Standard true Adobe Postscript support; Std. searchable PDF/XPS and OOXML scan format (OCR)
- Std. 200sheets 1PASS DSPF C1 doc feeder type – scan speed simplex 135ipm and duplex up to 270ipm (300dpi)
- Std. DSPF ultrasonic multi-feed detection sensor and anti-streak original scan glass technology
- Std. WiFi / Wlan ; Opt. NFC and BluetoothLE mobile print features
- Std. (CMYK 26k) or high toner yield (High: CMY 60k, K 71k); High drum yield (CMYK 386k);
- Optional Voice Guidance/ Operation kit available; Std. front motion detection sensor (wake up from sleep)

Disadvantages

- No IWS or MarketPlace app comparable support for individual UI customisation and personalisation
- Max. paper capacity 6350 sheets; Paper weight auto duplex max. 256 g/m², SRA3 paper format only via Bypass tray
- No finisher Letter/Tri-C-fold support with external finisher model
- No optional UFP filter support to minimize emissions (only available for high speed models from 60 to 70ppm)
- WiFi Direct support but no real embedded WiFi AP router mode to be separated from customer network
- No optional unique auto paper weight detection sensor supported – for paper weight always manual setting
- Remote panel operator SW optional
- No CSRC remote service or WW Remote Service platform support
- No std. PPML variable data support (only with optional Fiery controller)
- Only shared performance with Dual Core 1.8GHz CPU
- High security level but nothing available like Bitdefender real-time virus scan support

Why is the
bizhub C361i
a better solution?

bizhub C361i		Canon iR Adv C5840i	
	10.1" hard key less multi-touch 'tablet like' UI	10.1" multi-touch panel with tablet like UI	
	WUT 13sec. / ES 3.1 TEC 0,42 kWh / Sleep 0,4W	WUT >6sec./ ES 3.1 TEC 0,46 kWh/ Sleep 0,52W	
	High performance Quad Core 1.6GHz CPU	Dual Core 1.8GHz CPU	
	Auto Duplex A5-SRA3 up to 256 g/m ²	Auto Duplex A5-A3 up to 256g/m ²	
	SRA3 via paper tray, Bypass and Duplex	SRA3 only via Bypass tray supported	
	Std. NFC pairing and authentication support	Opt. NFC pairing / no NFC authentication	
	Opt. WiFi AP and WiFi Direct for Mobile print	Std. WiFi / WiFi Direct but no real WiFi AP	
	Std. 8GB RAM and 250GB SSD (Solid state drive)	Std. 5GB RAM and 250GB SSD (Solid state drive)	
	200ipm DSPF with ultrasonic double feed sensor	270ipm DSPF with ultrasonic double feed sensor	
	Std. OpenAPI, IWS 2.5 + WebBrowser	Std. MEAP open platform , WebBrowser	
	IWS customisation + KM Marketplace apps	Individual customisation but no direct app support	
	DIN A6 + Banner paper support (297x1200 mm)	DIN A6 + Banner paper support	
	Opt. unique auto paper weight detection sensor	Not supported	
	Std. Letter/Tri-fold with booklet finisher	Not supported	
	Dynamic ECO Timer / Eco Meter	Std. weekly timer / No Eco indicator	
	Std. highest data security incl. HCD-PP	Std. high data security incl. CC 15408	
	Unique Bitdefender real time virus scan (option)	Not supported (but emb. McAfee / Whitelisting)	
	Std. PPML (VDP) variable data support	Only with optional Fiery controller	
	Scan to box (HDD) / 1000 user	Scan to Mailbox / max. 100 user	
	OOXML print & scan support (docx,xlsx,pptx)	OOXML (pptx, docx) scan support	
	Developer yield CMYK 1.000k	Developer yield CMYK 720k	
	Fusing unit yield 800k	Fusing unit yield 400k	
	Opt. UFP cleaning filter to minimize emissions	Not supported (only avail. for 50/60ppm models)	

Ricoh IM C2010 / IM C2510 / A

Speed IM C2010/ A

A4 colour/BW: 20/20 ppm

A3 colour/BW: na/na ppm

Speed IM C2510/ A

A4 colour/BW: 25/25 ppm

A3 colour/BW: na/na ppm



Launched May 2023

2nd Generation of Ricoh IM C series

A model with DSPF doc feeder / Non A model with RADF reverse doc feeder
















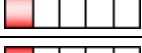

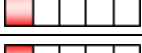




























Highlights / Advantages

- Structured FW platform with enhanced cloud based platform, new workflow solutions (scalable) and webbased support
- 'Always current technology' to activate features, apps and firmware updates to be always up to date
- Std and optional paper trays up to SRA3 paper size and up to 300 g/m² paper weight
- Inner finisher types: 'stapleless' stapler type (up to max. 5 pages) or normal stapler type; or internal multi-fold unit
- Std. 10.1" capacitive Android 10 based 'tablet like' smart panel UI with std. WebBrowser
- Enhanced Direct Application Suite app support via User Interface
- Std. 6GB (2+4GB) RAM and 256GB SSD; optional 320GB HDD or 1TB SSD; Quad core 1.3GHz CPU
- WUT – 24 seconds / EnergyStar 3.1 TEC 0,20 / 0,25 kWh/week / Sleep Mode 0,3 Watt
- Std. 220sheets DSPF (A model) or std. 100sheets RADF (non A model) document feeder
- DSPF scan speed up to 150ipm simplex / up to 300 ipm duplex
- Optional ultrasonic double feed detection sensor (Page keeper) for DSPF doc feeder

Disadvantages

- No optional unique auto paper weight detection sensor supported – for paper weight always manual setting
- Nothing available like Bitdefender real-time virus scan support
- Auto duplex paper weight only up to 169 g/m²; SRA3 full image area print support requires 'SRA3 Image area extension unit'
- Std. model (non 'A' type) type with RADF 80ipm simplex / 38ipm duplex scan speed (later on not upgradable to DSPF type!)
- Opt. 1000sheet booklet finisher type (max.15 pages / 60 sheets)
- No letter fold/ Tri fold support with optional booklet finisher type (requires additional option with multi.fold unit)
- No OOXML (pptx, xlsx, docx) scan/ print support;
- Always optional: enh. Security 256GB SSD (with certified FIPS 140-2) or Secure HDD – replaces the standard 256GB SSD
- Low paper capacity - max. 2300 sheets;
- Max output capacity 1625 sheets (with external 1000sheet finisher)
- Toner yield CMY 18k, K 30k
- Drum yield CMY 48k, K 60k; Developer yield CMYK 300k
- No optional UFP cleaning filter support to minimize emissions
- WiFi Direct via Android panel but no WiFi AP (AccessPoint) available

Why is the
bizhub C251i
a better solution?

bizhub C251i		Ricoh IM C2510/ A	
	Max. paper capacity 6650 sheets	Max. paper capacity 2300 sheets	
	WUT 13sec. / ES 3.1 TEC 0,31 kWh / Sleep 0,4W	WUT 24sec. / ES 3.1 TEC 0,25 kWh / Sleep 0,3W	
	10.1" UI, std. OpenAPI, IWS 2.5 + WebBrowser	10.1" UI, std. ESP, Android + Apps + WebBrowser	
	Opt. WiFi AP and WiFi Direct for Mobile print	No WiFi AP but WiFi Direct for Mobile print	
	Std. 8GB RAM and 256GB SSD (Solid state drive)	Std. 6GB RAM and 256GB SSD (Solid state drive)	
	Std. NFC, AirPrint, Mopria Mobile support	Opt. NFC, Std. AirPrint and Mopria support	
	High performance Quad Core 1.6GHz CPU	Quad Core Apollo Lake 3930 1.3GHz CPU	
	Opt. unique auto paper weight detection sensor	Not supported	
	Unique Bitdefender real time virus scan (option)	Not supported	
	Std. OOXML (docx, xlsx, pptx) direct print	Not supported	
	Full OOXML (pptx, docx, xlsx) scan support	Not supported	
	Remote access panel + CSRC remote service	Remote panel + webbased remote system access	
	Booklet finisher up to 80 orig. / 20 sheets	Booklet finisher up to 60 orig. / 15 sheets	
	Std. Letter/ Tri-fold / C-fold finishing w. booklet fin.	Addition optional multi-fold unit + external finisher	
	Std. highest data security incl. HCD-PP	Optional extra 256GB Security SSD (FIPS 140-2)	
	Auto Duplex support up to 256 g/m ²	Auto Duplex support up to max. 169 g/m ²	
	Max. paper output capacity 3300sheets	Max. paper output capacity 1625 sheets	
	Dynamic ECO Timer + Eco Meter indicator	Std. weekly timer + Eco Meter Indicator	
	Opt. Fiery controller supported	Not supported	
	Std. PPML (variable data print - VDP)	Not supported	
	Drum yield CMY 65k, K 170k	Drum yield CMY 60k, K 90k	
	Developer yield CMYK 1.000k; Fuser unit 800k	Developer yield CMY 120k, K 180k; Fuser 200k	
	Toner yield CMY 28k / K 28k	Toner yield CMY 18k / K 30k	

Ricoh IM C3010 / IM C3510 / A

Speed IM C3010/ A

A4 colour/BW: 30/30 ppm

A3 colour/BW: na/na ppm

Speed IM C3510/ A

A4 colour/BW: 35/35 ppm

A3 colour/BW: na/na ppm



Launched May 2023

2nd Generation of Ricoh IM C series

A model with DSPF doc feeder / Non A model w. RADF reverse feeder
















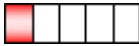

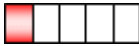

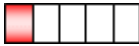


























Highlights / Advantages

- Structured FW platform with enhanced cloud based platform, new workflow solutions (scalable) and webbased support
- 'Always current technology' to activate features, apps and firmware updates to be always up to date
- Std and optional paper trays up to SRA3 paper size and up to 300 g/m² paper weight
- Inner finisher types: 'stapleless' stapler type (up to max. 5 pages) or normal stapler type; or internal multi-fold unit
- Std. 10.1" capacitive Android 10 based 'tablet like' smart panel UI with std. WebBrowser
- Enhanced Direct Application Suite app support via User Interface;
- Optional Fiery controller supported ; high drum yields CMYK 300k
- Std. 8GB RAM (4+4GB) and 256GB SSD; optional 320GB HDD or 1TB SSD; Quad core 1.6GHz CPU
- WUT – 24 seconds / EnergyStar 3.1 TEC 0,30 / 0,35 kWh/week / Sleep Mode 0,35 Watt
- Std. 220sheets DSPF (A model) or std. 100sheets RADF (non A model) document feeder
- DSPF scan speed up to 150ipm simplex / up to 300 ipm duplex
- Optional ultrasonic double feed detection sensor (Page keeper) for DSPF doc feeder

Disadvantages

- No optional unique auto paper weight detection sensor supported – for paper weight always manual setting
- Nothing available like Bitdefender real-time virus scan support
- Auto duplex paper weight up to 256 g/m²; SRA3 full image area print support requires 'SRA3 Image area extension unit'
- Std. model (non 'A' type) type with RADF 80ipm simplex / 38ipm duplex scan speed (later on not upgradable to DSPF type!)
- Opt. 1000sheet booklet finisher type (max.15 pages / 60 sheets)
- No letter fold/ Tri fold support with optional booklet finisher type (requires additional option with multi.fold unit)
- No OOXML (pptx, xlsx, docx) scan/ print support;
- Always optional: enh. Security 256GB SSD (with certified FIPS 140-2) or Secure HDD – replaces the standard 256GB SSD
- Paper capacity - max. 4850 sheets; Max output capacity 1625 sheets (with external 1000sheet finisher)
- Toner yield CMY 19k, K 31k (* can vary by country / some with CMY 28k, K 40k)
- Developer yield CMY 300k, K 600k
- No optional UFP cleaning filter support to minimize emissions
- WiFi Direct via Android panel but no WiFi AP (AccessPoint) available

Why is the
bizhub C301i
a better solution?

bizhub C301i		Ricoh IM C3010A	
	Max. paper capacity 6650 sheets	Max. paper capacity 4850 sheets	
	WUT 13sec. / ES 3.1 TEC 0,38 kWh / Sleep 0,4W	WUT 24sec. / ES 3.1 TEC 0,30 kWh / Sleep 0,3W	
	10.1" UI, std. OpenAPI, IWS 2.5 + WebBrowser	10.1" UI, std. ESP, Android + Apps + WebBrowser	
	Opt. WiFi AP and WiFi Direct for Mobile print	No WiFi AP but WiFi Direct for Mobile print	
	Std. 8GB RAM and 256GB SSD (Solid state drive)	Std. 8GB RAM and 256GB SSD (Solid state drive)	
	Std. NFC, AirPrint, Mopria Mobile support	Opt. NFC, Std. AirPrint and Mopria support	
	High performance Quad Core 1.6GHz CPU	Quad Core Apollo Lake 3940 1.6GHz CPU	
	Opt. unique auto paper weight detection sensor	Not supported	
	Unique Bitdefender real time virus scan (option)	Not supported	
	Std. OOXML (docx, xlsx, pptx) direct print	Not supported	
	Full OOXML (pptx, docx, xlsx) scan support	Not supported	
	Remote access panel + CSRC remote service	Remote panel + webbased remote system access	
	Booklet finisher up to 80 orig. / 20 sheets	Booklet finisher up to 60 orig. / 15 sheets	
	Std. Letter/ Tri-fold / C-fold finishing w. booklet fin.	Addition optional multi-fold unit + external finisher	
	Std. highest data security incl. HCD-PP	Optional extra 256GB Security SSD (FIPS 140-2)	
	Auto Duplex support up to 256 g/m ²	Auto Duplex support up to max. 256 g/m ²	
	Max. paper output capacity 3300sheets	Max. paper output capacity 1625 sheets	
	Dynamic ECO Timer + Eco Meter indicator	Std. weekly timer + Eco Meter Indicator	
	Std. PPML (variable data print - VDP)	Not supported (only with opt. Fiery controller)	
	Fusing unit yield 800k	Fusing unit yield 200k	
	Opt. Fax G3 up to 600x600dpi resolution	Opt. Fax G3 200dpi / with opt. RAM 400dpi	
	Developer yield CMYK 1.000k	Developer yield CMY 300k, K 600k	
	Toner yield CMY 28k / K 28k	Toner yield CMY 19k* / K 31k*	

Xerox VersaLink C7120 / C7125 / C7130

Speed VersaLink C7120 / C7125

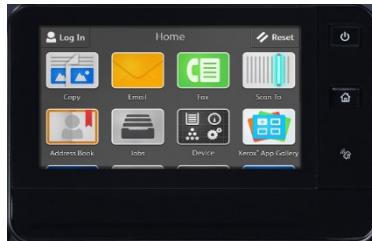
A4 colour/BW: 20/20 / 25/25 ppm

A3 colour/BW: 11/11 / 14/14 ppm

Speed VersaLink C7130

A4 colour/BW: 30/30

A3 colour/BW: 17/17



Launched March 2022

Engine + finisher identical to former C70xx series!

LED Print Head technology! (no laser)




























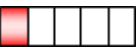




















Highlights / Advantages

- Std. 130sheets DSPF dual scan doc feeder with BW and Colour 55ipm simplex and 80ipm duplex scan speed
- Standard scan formats PDF/A-1b, XPS, searchable PDF (OCR), linearised PDF and encrypted PDF support
- Print resolution up to 1200 x 2400dpi (LED technology)
- Remote control panel access
- High standard security level (but no McAfee virus or Cisco support tools)
- Tablet-like 7" UI + Xerox ConnectKey controller with App Gallery support
- Std. 4GB RAM and 320GB HDD with full security and CC 15408 system certification; embedded Trellix whitelisting
- Optional Wlan, WiFi Direct and NFC tag connection for Mobile printing;
- Std. AirPrint and MOPRIA support

Disadvantages

- No optional unique auto paper weight detection sensor supported – for paper weight always manual setting
- Std. 320GB HDD (rotating hard disc drive) vs. std. much faster 250 GB SSD (Solid State Drive) of bizhub i-Series
- Auto duplex paper weight max. 169g/m²; No SRA3 or A3+ and no Banner paper support (max. standard A3 format)
- Nothing available like Bitdefender real-time virus scan support (only embedded Trellix whitelisting)
- No optional Fiery controller supported
- No OOXML (PPTX, DOCX, XLSX) scan format / No OOXML Direct print support
- Nothing like IWS support but enhanced panel customisation with new UI and App Gallery
- No CSRC remote control system (only email notification)
- Fusing unit yield 100k; Toner CMY 18k, K 30k; Dev+Drum (IU cartridge) CMY 87k, K 109k
- Opt. LX finisher booklet module only with crease/saddle stitch – No real V-fold support!
- Long WUT from Off mode – 60 seconds
- No Letter/Tri-fold / C-fold finishing
- Inner staple finisher type without any punching option
- Scan/ Fax/ Print preview without editing functionality
- Optional NFC pairing (WiFi) support but NFC authentication not supported

Why is the
bizhub C251i
a better solution?

bizhub C251i		Xerox VersaLink C7125	
	WUT 13sec. / ES 3.1 TEC 0,31 kWh / Sleep 0,4W	WUT 60sec. / ES 3.1 TEC 0,34 kWh / Sleep 0,4W	
	10.1" hard key less multi-touch 'tablet like' UI	7" multi-touch panel w. 'tablet-like' UI	
	150 sheet Bypass tray up to 300g/m ² simplex	100 sheet Bypass tray up to 216 g/m ² simplex	
	100 sheet RADF (80ipm) or DSPF up to 200ipm	130 sheet DSPF simplex 55ipm / duplex 80ipm	
	Optional Fiery controller available	No Fiery controller supported	
	Std. NFC authentication and pairing	Opt. NFC pairing; No NFC authentication	
	High performance Quad Core 1.6GHz CPU	Dual Core 1.05 GHz CPU	
	Auto Duplex support up to 256 g/m ²	Auto Duplex support up to max. 169 g/m ²	
	A4/A3 up to 100% Duplex productivity	Duplex productivity up to 82%	
	Std. Postscript 3 support	Postscript 3 support always optional	
	SRA3, A3+ and Banner paper support	All not supported / max. standard A3 format	
	Unique Bitdefender real time virus scan (option)	Not supported (only emb. Trellix whitelisting)	
	Out capacity up to 3300 sheets	Out capacity up to 2000 sheets	
	OOXML print/ scan support (docx,xlsx,pptx)	Not supported	
	Booklet saddle stitch and full V-fold	Booklet unit: saddle stitch + crease only	
	Booklet finisher up to 80 orig. / 20 sheets	Booklet finisher up to 60 orig. / 15 sheets	
	Letter/Tri fold / C fold finishing	Not supported	
	Dynamic ECO Timer / Eco Meter indicator	Not supported	
	Fusing unit yield - 800k	Fusing kit yield - 100k	
	Developer yield CMYK – 1.000k	Drum/Developer cartridge (IU) CMY 87k, K 109k	
	Drum yield CMY 65k / K 170k	Drum/Developer cartridge (IU) CMY 87k, K 109k	
	Toner yield CMY 28k / K 28k	Toner yield CMYK 18k / K 30k	
	Std. PPML variable data (VDP) support	Not supported	

Xerox AltaLink C8130 / C8135

Speed AltaLink C8130:

A4 colour/BW: 30/30 ppm

A3 colour/BW: 16/16 ppm

Speed AltaLink C8135:

A4 colour/BW: 35/35 ppm

A3 colour/BW: 20/20 ppm

Launched 09/2020

New faster DSPF doc feeder

with up to 270ipm only supported for high speed model C8170 !

LED Print Head technology! (no laser)








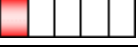








































Highlights / Advantages

- ConnectKey with security 'Watchdog' functionality (protected from unauthorized interference)
- Detection of undesired changes of security settings; Trusted Boot support
- High beam LED technology instead of Laser; Remote control panel access
- Standard PDF/A-1b, XPS, searchable PDF (OCR), linearised PDF and encrypted PDF scan format support
- Std. 130 sheet DSPF document feeder; Std. Adobe Postscript support ; Print resolution up to 1200 x 2400dpi
- 10.1" UI and Xerox ConnectKey controller with App Gallery support and enhanced adaptive learning features
- Std. McAfee Embedded Control Whitelisting security, SIEM, TPM + optional McAfee Integrity Control, McAfee ePolicy,
- Std. 128GB SSD or opt. 500GB HDD with CC 15408 system certification; 1.9GHz Intel Atom Quad core CPU
- Office , BR Business + BR Booklet finisher types with optional C-fold/ Z-fold unit; Banner paper support (320x1320mm)
- Mobile print support: AirPrint, Mopria, opt. Wlan and WiFi Direct (USB) and NFC pairing; Motion detection sensor
- Paperweight all paper trays 52 – 300g/m²

Disadvantages

- Std. only 4GB RAM and 128GB SSD vs. std. 8GB RAM and 256 GB SSD (Solid State Drive) of bizhub i-Series
- DSPF dual scan Document feeder scan speed: simplex 82ipm; duplex 141ipm
- Long WUT - 85 seconds from Off mode (Main switch) / Sleep mode power consumption 0,8 Watt
- No OOXML (PPTX, DOCX, XLSX) scan format / No OOXML Direct print support
- Nothing like IWS support but enhanced panel customisation with UI and Xerox App Gallery
- Office finisher type with booklet maker only for crease/saddle stitch (real V-folding only with BR Booklet finisher type)
- Letter/ Tri-fold / C-fold finishing requires an extra optional Z-fold / C-fold unit
- Booklet saddle stitch max 64originals/ 16 sheets;
- Inner staple finisher type without punching option
- Nothing available like Bitdefender real-time virus scan support (McAfee security based on Whitelisting)
- No optional UFP cleaning filter support to minimize emissions
- Partly lower life time of consumables and fusing unit

Why is the
bizhub C301i / C361i
a better solution?

bizhub C301i / C361i		AltaLink C8130 / C8135	
	WUT – 13 seconds; Sleep mode 0,4 Watt	WUT – 85 seconds; Sleep mode 0,8 Watt	
	EnergyStar 3.1 TEC 0,38 / 0,42 kWh/week	Energy Star 3.1 TEC 0,41 / 0,45 kWh/week	
	Opt. unique auto paper weight detection sensor	Not supported	
	Opt. WiFi AP and WiFi Direct for Mobile print	Opt. Wlan/ WiFi Direct via USB / No WiFi AP	
	100 sheet DSPF simplex 100ipm / duplex 200ipm	130 sheet DSPF simplex 82ipm / duplex 140ipm	
	Std. OpenAPI, IWS 2.5 + WebBrowser	Std. EIP open platform + WebBrowser	
	Max. paper capacity 6650 sheets	Max. paper capacity 5180 or 6140 sheets	
	All trays + Auto Duplex paperweight 52–256 g/m ²	All trays 52–300 g/m ² / Auto Duplex up to 256g/m ²	
	Std. OOXML (docx, xlsx, pptx) Direct print	Not supported	
	OOXML (pptx, docx, xlsx) scan format	Not supported	
	Std. 8GB RAM and 256GB SSD / opt. 1TB SSD	Std. 4GB RAM and 128GB SSD/ opt. 500GB HDD	
	Banner paper (297x1200mm) support	Banner paper (320x1320mm) support	
	Opt. Copy Guard / Password copy security	Not supported	
	Inner staple finisher type with punch option	No punch option for inner staple finisher	
	Std. Tri-fold/ C-fold with booklet finisher	With add. option C-fold/ Z-fold unit for BR finisher	
	Booklet finisher up to 80 orig. / 20 sheets	Booklet finisher up to 64 orig. / 16 sheets	
	Dynamic ECO Timer / Eco Meter indicator	Not supported (only std. weekly timer)	
	Fusing unit yield - 800k	Fusing unit yield - 200k	
	Developer yield CMYK – 1.000k	Print cartridges (Drum/Dev IU) CMYK 180k	
	Drum yield CMY 105k, K 225k	Print cartridges (Drum/Dev IU) CMYK 180k	
	Toner yield CMY 28k / K 28k	Toner yield CMY 28k / K 59k	
	Unique Bitdefender real time virus scan (option)	McAfee security (different security approach)	
	Std. PPML variable data (VDP) support	Only with optional Fiery controller	

Kyocera TASKalfa 2554ci / 3554ci

Speed TASKalfa 2554ci:

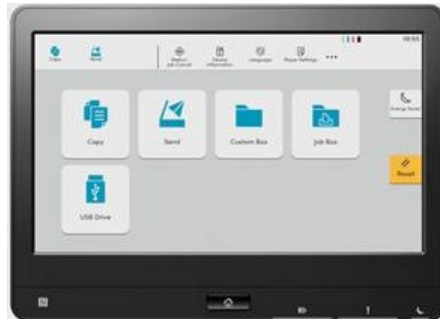
A4 colour/BW: 25/25 ppm

A3 colour/BW: 12/12 ppm

Speed TASKalfa 3554ci:

A4 colour/BW: 35/35 ppm

A3 colour/BW: 17/17 ppm



Europe launch 05/2021

Called: **Kyocera Evolution Series**

Successor models of TASKalfa 2553ci/ 3253ci






























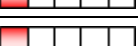
















Highlights / Advantages

- Enhanced built in Security (HDD data security ISO 15408 EAL2/ IEEE2600.2, SIEM, TPM, Secure Boot, Run Time Integrity)
- Standard system speed 1200 x 1200dpi (2Bit) print resolution
- Different optional doc feeder types: 2x 50 or 140sheet RADF reverse feeder types or 2x 320sheet DSPF dual scan feeder
- Opt. DP-7160 320sheet DSPF up to duplex 200 ipm / DP-7170 with std. ultrasonic double-feed detection sensor
- New designed and structured 'tablet like' 10.1" keyless User Interface with optional number keypad
- 1,6GHz Quad Core CPU; Std. NFC support, Optional WiFi lan and Wi-Fi Direct support
- 7-bin Mailbox sorter available / Booklet finisher with Letter/ C-fold support
- A6R to SRA3 and Banner paper (305x1220mm) support / Bypass tray up to 300g/m²
- Inner staple finisher type supported (+ optional punch unit)
- Drum yield CMYK 200k (OPC drum type); Paper capacity up to 7150 sheets

Disadvantages

- 320GB or 1TB HDD (much slower rotating type) always optional - std. only small 32GB SSD
- Opt. 50sheets or 140sheets RADF types simplex scan speed BW/Colour max. up to 50ipm or 70ipm @300dpi
- OOXML (pptx, xlsx, docx) scan format support only with optional Scan Extension kit (A)
- No OOXML (pptx, xlsx, docx) direct print support (only PDF / XPS)
- No UI direct remote operator panel access; No opt. Fiery print controller support
- No CSRC remote service or WW Remote Service platform support
- No optional unique auto paper weight detection sensor supported – for paper weight always manual setting
- Nothing comparable to MarketPlace direct app support or support for individual or personalized panel customisation
- Opt. WiFi Direct support but opt. WiFi without embedded WiFi AP router mode to be separated from customer network
- NFC only for starting the mobile print job – no real IP pairing and no authentication
- Nothing available like Bitdefender real-time virus scan support
- No optional UFP cleaning filter support to minimize emissions
- DSPF ultrasonic double feed detection sensor only with special optional DSPF doc feeder (DP-7170) – not upgradable!

Why is the
bizhub C251i / C301i
a better solution?

bizhub C251i / C301i		Kyocera TASKalfa 2554ci	
	10.1" hard key less multi-touch 'tablet like' UI	10.1" hard key less multi-touch 'tablet like' UI	
	WUT 13 sec. / ES 3.1 TEC 0,31 kWh / 0,38 kWh	WUT - 18 sec. / ES 3.1 TEC 0,30 kWh/week	
	100sheet DSPF simplex 100 ipm / Duplex 200 ipm	320sheet DSPF simplex 100 ipm / Duplex 200 ipm	
	Opt. UFP cleaning filter to minimize emissions	Not supported	
	Std. 8GB RAM and 256GB SSD / opt. 1TB SSD	4GB RAM + 32GB SSD / opt. 320GB or 1TB HDD	
	Std. OpenAPI, IWS + WebBrowser	Std. HyPAS open platform + WebBrowser	
	NFC + BluetoothLE authentication + pairing	Only NFC pairing to start mobile print	
	Opt. WiFi AP and WiFi Direct for Mobile print	Opt. WiFi Direct kit; No opt. WiFi AP mode	
	OOXML (pptx, docx, xlsx) scan support	Only with optional Scan extension kit (A)	
	Std. OOXML (pptx, docx, xlsx) direct print support	Not supported	
	IWS customisation + KM Marketplace apps	No individual panel customisation, No app portal	
	Booklet finisher up to 80 orig. / 20 sheets	Booklet finisher up to 64 orig. / 16 sheets	
	High performance Quad Core 1.6GHz CPU	Quad Core 1.6GHz CPU	
	Opt. Fiery for the complete model series	No opt. Fiery controller supported	
	Opt. unique auto paper weight detection sensor	Not supported	
	Std. PPML (variable data / VDP) support	Not supported	
	Std. highest data security incl. HCD-PP	Std. CC 15408 EAL2 / IEEE2600.2 (HDD optional)	
	Unique Bitdefender real time virus scan (option)	Not supported	
	Standard Internet fax functionality	Internet fax kit optional	
	UI Remote panel and CSRC remote service	Both not supported (only email notification)	
	Dynamic ECO Timer / Eco Meter Indicator	Std. Weekly timer / No Eco Indicator	
	Polymerized Toner yield CMY 28k / K 28k	Toner yield CMY 12k / K 25k (20k / 30k: 3554ci)	
	Fusing unit 800k / Developer CMYK 1.000k	Fusing unit and Developer CMYK 600k	

Sharp BP-50C26 / 55C26 / 50C31 / 60C31 / 50C36 / 60C36

Speed BP-50C26 / BP-50C31

A4 colour/BW: 26/26 ppm / 31/31 ppm

A3 colour/BW: 13/13 ppm / 15/15 ppm

Speed BP-50C36 / 60C36

A4 colour/BW: 36/36 ppm

A3 colour/BW: 18/18 ppm

Launched 06/2022

Successor of MX 2651 to MX 4051




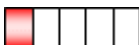























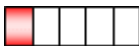




















Highlights / Advantages

- Enhanced 10,1" 'tablet like' customisable multi touch panel; optional OSA open platform support
- Expanded Cloud services, Built-in Microsoft® Teams connector; Sharp Application Portal
- New optional Bitdefender anti-malware protection security
- New optional inner folding unit (BP-FD10) for Z-fold & half fold and C-Fold, Accordion fold (Letter)
- 1,6GHz Quad Core CPU; Max. 1200 x 1200 dpi print resolution (reduced speed)
- Multi-layered security features: Whitelisting, system integrity, FW attack prevention and self-recovery capability
- Remote control panel access; Optional WiFi Direct + AP; Std. AirPrint, Mopria for mobile printing
- Scan and Box Preview and Editing functionality; Optional stapleless + manual stapling finisher
- Toner cover lock mechanism; Energy Star 3.1 TEC 0,38 / 0,46 kWh/week
- SRA3 and Banner paper support (297x1200mm); Drum yield CMYK – 200k; Toner yield CMY 24k, K 40k
- Optional second LAN network card available for two individual network areas

Disadvantages

- 50Cxx models: Adobe PostScript 3 optional; XPS print kit optional; Internet Fax kit always an extra option
- Only 100 sheets RADF reverse Document feeder / No DSPF and no ultrasonic double feed detection sensor supported
- RADF scan speed simplex 80 ipm and duplex only 25 ipm
- No optional unique auto paper weight detection sensor supported – for paper weight always manual setting
- Sharp App Portal not comparable to MarketPlace direct app support or individual or personalized panel customisation
- No Fiery print controller optional available; Compact PDF (high compression) scan support optional
- OOXML (docx, xlsx, pptx) scan format requires optional OCR expansion kit;
- OOXML (docx, xlsx, pptx) direct print requires optional Direct print expansion kit
- 1000sheet Booklet finisher type max 60 originals / 15 pages; 3000sheet Booklet finisher max 80 originals / 20 pages
- Low Fusing unit + transfer belt yield - 250k
- No CSRC / external Remote service or WW Remote Service platform support
- Sharp OSA open platform support require three additional optional modules
- Common Criteria 15408 HDD data security kit optional
- No optional UFP cleaning filter support to minimize emission

Why is the
bizhub C361i
a better solution?

bizhub C361i		Sharp BP-50C36	
	Opt. unique auto paper weight detection sensor	Not supported	
	IWS customisation + KM Marketplace apps	UI customisation + New Sharp Application portal	
	Std. OpenAPI, IWS + WebBrowser	Opt. OSA support, Opt. Web Browser	
	True print resolution up to 1200x1200 dpi	True print resolution up to 1200x1200 dpi	
	Std. 8GB RAM + 256GB SSD / opt. 1TB SSD	Std. 5GB RAM + 128GB SSD / opt. 512GB SSD	
	100 sheet DSPF up to 100 ipm / Duplex 200 ipm	Only 100 sheet RADF 80 ipm / Duplex 25 ipm	
	High performance Quad Core 1.6GHz CPU	Quad Core 1.6GHz CPU	
	WUT 13sec. / ES 3.1 TEC 0,42 kWh	WUT 29sec.(MainSwitch)/ ES 3.1 TEC 0,39 kWh	
	Std. OOXML (docx, xlsx, pptx) Direct print	Requires optional Direct print expansion kit	
	OOXML scan support (pptx, docx, xlsx)	Requires optional OCR expansion kit	
	Std. Compact PDF scan format support	Compact PDF scan requires opt. scan expansion	
	NFC + BluetoothLE authentication and pairing	Both not supported	
	Booklet finisher up to 80 orig. / 20 sheets	Booklet finisher 80 orig. / 20 sheets (w. BP-FN16)	
	Opt. UFP cleaning filter to minimize emissions	Not supported	
	Std. highest data security incl. HCD-PP	HDD CC 15408 data security kit optional	
	Bitdefender real time virus scan (option)	Bitdefender real time virus scan (option)	
	Std. PPML (variable data / VDP) support	Not supported	
	Std. Postscript 3 PDL support	Postscript 3 support always optional (50Cxx type)	
	Std. Letter/Tri-fold / C-fold finishing w. booklet fin.	With optional inner folding unit	
	Optional Fiery controller available	Not supported	
	Polymerized Toner yield CMY 28k / K 28k	Toner yield CMY 24k, K 40k	
	Fusing unit yield – 800k	Fusing unit yield – 250k	
	Developer yield CMYK – 1.000k	Developer yield CMY- 400k, K – 500k	

Sharp BP-70C31 / BP-70C36

Speed BP-70C31

A4 colour/BW: 31/31 ppm

A3 colour/BW: 15/15 ppm

Speed BP-70C36

A4 colour/BW: 36/36 ppm

A3 colour/BW: 18/18 ppm



Launched 06/2022

Successor of MX 3071 to MX 4071

70Cxx: Enhanced model version with many standard features!


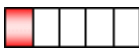























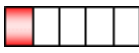




















Highlights / Advantages

- Enhanced 10,1" 'tablet like' customisable multi touch panel; std. OSA open platform support
- Std. 300sheet DSPF with BW/Color scan speed simplex 140ipm and duplex 280ipm
- Expanded Cloud services, Built-in Microsoft® Teams connector; Sharp Application Portal
- New optional Bitdefender anti-malware protection security
- New optional inner folding unit (BP-FD10) for Z-fold & half fold and C-Fold, Accordion fold (Letter)
- 1,6GHz Quad Core CPU; Max. 1200 x 1200 dpi print resolution (reduced speed)
- Multi-layered security features: Whitelisting, system integrity, FW attack prevention and self-recovery capability
- Max. 6300 sheets paper capacity; Drum yield CMYK – 200k; Toner cover lock mechanism
- Scan and Box Preview and Editing functionality; Std. Adobe Postscript 3 support
- Optional stapleless + manual stapling for internal and external finisher types
- SRA3 and Banner paper support (297x1200mm); Std. OCR / searchable PDF and compact PDF scan format
- Remote control panel access; Std. WiFi Direct + AP; Walk-up motion sensor to reduce recovery time

Disadvantages

- No Fiery print controller optional available
- Std. DSPF doc feeder but ultrasonic double feed detection kit (BP-DD10) always optional
- No optional unique auto paper weight detection sensor supported – for paper weight always manual setting
- Sharp App Portal not comparable to MarketPlace direct app support or individual or personalized panel customisation
- No optional biometric authentication
- Common Criteria 15408 Data security kit optional
- No Letter/Tri-fold/ C-fold finishing supported
- Low Fusing unit + transfer belt yield - 250k
- No CSRC / external Rremote service or WW Remote Service platform support
- Sharp OSA open platform support requires one additional optional application integration module (BP-AMX1)
- Neither standard nor optional NFC authentication or NFC pairing support
- No optional UFP cleaning filter support to minimize emission

Why is the
bizhub C361i
a better solution?

bizhub C361i		Sharp BP-70C36	
	Opt. unique auto paper weight detection sensor	Not supported	
	IWS customisation + KM Marketplace apps	UI customisation + Sharp Application portal	
	Std. OpenAPI, IWS + WebBrowser	Std. OSA support, Std. Web Browser	
	True print resolution up to 1200x1200 dpi	True print resolution max. 1200x1200 dpi	
	100 sheet DSPF up to 100 ipm / Duplex 200 ipm	300 sheet DSPF up to 140 ipm / Duplex 280 ipm	
	Std. DSPF ultrasonic double feed detect. sensor	Opt. DSPF ultrasonic double feed detect. sensor	
	Std. 8GB RAM + 256GB SSD / opt. 1TB SSD	Std. 5GB RAM + 256GB SSD / opt. 512GB SSD	
	WUT 13sec. / ES 3.1 TEC 0,42 kWh	WUT 29sec (MainSwitch)/ ES 3.1 TEC 0,46 kWh	
	Std. OOXML (docx, xlsx, pptx) Direct print	Std. OOXML (docx, xlsx, pptx) Direct print	
	OOXML scan support (pptx, docx, xlsx)	OOXML scan support (pptx, docx, xlsx)	
	Std. Compact PDF scan format support	Std. Compact PDF scan format support	
	NFC + BluetoothLE authentication and pairing	Both not supported	
	Booklet finisher up to 80 orig. / 20 sheets	Booklet finisher up to 80 orig. / 20 sheets	
	Opt. UFP cleaning filter to minimize emissions	Not supported	
	Std. highest data security incl. HCD-PP	HDD CC 15408 data security kit optional	
	Bitdefender real time virus scan (option)	Bitdefender real time virus scan (option)	
	Std. PPML (variable data / VDP) support	Not supported	
	Std. Postscript 3 PDL support	Std. Postscript 3 support	
	Std. Letter/Tri-fold / C-fold finishing w. booklet fin.	With optional inner folding unit	
	Optional Fiery controller available	Not supported	
	Standard Internet fax functionality	Internet fax kit optional	
	Fusing unit yield – 800k	Fusing unit yield – 250k	
	Developer yield CMYK – 1.000k	Developer yield CMY- 400k, K – 500k	

Toshiba e-studio 2525AC / 3025AC / 3525AC

Speed 2525AC:

A4 colour/BW: 25/25 ppm

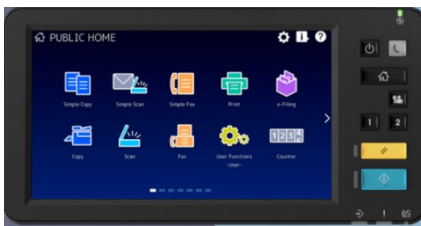
A3 colour/BW: 15/15 ppm

Speed 3025AC / 3525AC:

A4 colour/BW: 30/30 ppm / 35/35 ppm

A3 colour/BW: 16/16 ppm / 18/18 ppm

Launched September 2022
































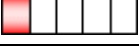












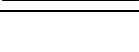
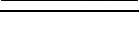


Highlights / Advantages

- Std. 4GB RAM and encrypted 128GB SSD; optional 512GB SSD (Security SSD version or FIPS-2 certified version)
- SRA3 and Banner paper (305x1200mm) support
- Opt. 100sheet RADF (73ipm simplex) or 300sheets DSPF (MR-4010) doc feeder (up to 120ipm simplex / 240ipm duplex)
- Additional 300sheets DSPF doc feeder with std. double feed detection sensor (MR-4020)
- 10.1" tablet-style customisable multi-touch panel (Elevate) with embedded WebBrowser
- Optional kits (e-Bridge Re-Rite + OCR Enabler) for PDF/A / OCR and Scan to OOXML (docx, xlsx)
- Energy Star 3.1 TEC value – 0,27 / 0,32 / 0,37 kWh/week
- Enhanced std. security features like 'secure print' and 'encrypted secure print'
- Opt. WiFi / WiFi Direct and Bluetooth;
- Std. Mopria and AirPrint and Google Cloud Mobile print support

Disadvantages

- Nothing available like Bitdefender real-time virus scan support
- No optional unique auto paper weight detection sensor supported – for paper weight always manual setting
- Opt. punching unit require additional space/footprint (no built-in version)
- Max. paper capacity 5200 sheets; Warm-up-time – 20 seconds from Off mode;
- Booklet saddle stitch max. 60 originals / 15 sheets; No C-fold / Letter/ Tri-fold finishing supported
- Scan to box (HDD) max. 200 users (e-filing)
- HDD data overwrite security kit optional; IPsec enabler optional
- FIPS/ CC 15408 certified SSD optional
- Drum yield CMYK 75k / 90k / 105k; Developer yield CMYK 150k / 180k / 200k
- No optional Fiery controller available
- Neither standard nor optional NFC authentication or NFC pairing support
- No optional UFP cleaning filter support to minimize emissions
- No CSRC remote service or WW Remote Service platform support (only email notification)

Why is the
bizhub C301i
a better solution?

bizhub C301i		Toshiba eStudio 3025AC	
	10.1" hard key less multi-touch 'tablet like' UI	10.1" multi-touch panel w. 'tablet like' UI	
	Std. OpenAPI, IWS + WebBrowser	Opt. eOP open platform, std. WebBrowser	
	IWS customisation + KM Marketplace apps	Limited panel customisation, No app support	
	Opt. unique paper weight detection sensor	Not supported	
	Max. paper capacity 6650 sheets	Max. paper capacity 5200 sheets	
	Std. 8GB RAM + 256GB SSD / opt. 1TB SSD	Std. 4GB RAM + 128GB SSD / opt. 512GB SSD	
	Std. DSPF ultrasonic double feed detect. sensor	Opt. DSPF ultrasonic double feed detect. sensor	
	WUT 13sec. / ES 3.1 TEC 0,38 kWh	WUT 20sec (Off mode)/ ES 3.1 TEC 0,32 kWh	
	Std. highest data security incl. HCD-PP	IPsec, SSD FIPS security / CC 15408 all optional	
	Unique Bitdefender real time virus scan (option)	Not supported	
	OOXML (docx, xlsx, pptx) Direct print / scan	Optional OOXML (docx, xlsx) scan support	
	High performance Quad Core 1.6GHz CPU	1.3GHz Dual Core CPU	
	Booklet finisher up to 80 orig. / 20 sheets	Booklet finisher up to 60 orig. / 15 sheets	
	HDD/ Box functionality / up to 1000 user boxes	HDD/ e-filing functionality / max. 200 user boxes	
	Dynamic ECO Timer / Eco Meter indicator	Std. weekly timer / No Eco indicator	
	Optional Fiery controller available	Not supported	
	Std. Letter/Tri-fold / C-fold finishing w. booklet fin.	Not supported	
	Space saving built-in finisher punch units	Opt. punch unit require additional footprint	
	Opt. UFP cleaning filter to minimize emissions	Not supported	
	Developer yield CMYK – 1.000k	Developer yield CMYK 300k	
	Fusing unit yield – 800k	Fusing unit yield – 300k	
	Drum yield CMY 90k / K 225k	Drum yield CMYK 90k	
	Std. PPML (variable data VDP) support	Not supported	

Lexmark CX 930DSE / CX931DSE

Speed

Lexmark CX930DSE:

A4 colour/BW: 25/25 ppm

A3 colour/BW: 13/13 ppm

Lexmark CX 931DSE:

A4 colour/BW: 35/35 ppm

A3 colour/BW: 18/18 ppm

LED Print Head technology! (no laser)

Launched June 2022

OEM of Fujifilm or Xerox VersaLink C70xx A3 series but with Lexmark own UI.

The next generation A3 Color Lexmark 9series

will be launched as successor series of CX930/CX940 in July 2024!




























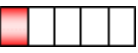

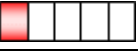


















Highlights / Advantages

- Standard scan formats PDF/A-1b, XPS, searchable PDF (OCR), linearised PDF and encrypted PDF support
- Print resolution up to 1200 x 2400 dpi and 1200 x 1200 dpi (LED technology); 1,2GHz Quad core CPU
- Remote control panel access
- High standard security level (TPM, system integration check, authentication, etc)
- Tablet-like 7" Lexmark e-Task UI + App portal support
- Std. and max. 4GB RAM + Intelligence Storage Drive (ISD/eMMC) and optional 500GB HDD
- Optional Wlan, WiFi Direct and NFC tag connection for Mobile printing;
- Std. AirPrint and MOPRIA support

Disadvantages

- 110sheets RADF Reverse duplex Document feeder / max. scan speed 55ipm simplex and 27ipm duplex
- No optional unique auto paper weight detection sensor supported – for paper weight always manual setting
- Nothing available like Bitdefender real-time virus scan support
- Opt. 500GB HDD (rotating hard disc drive) vs. std. much faster 256GB SSD (Solid State Drive) of bizhub i-Series
- No OOXML (PPTX, DOCX, XLSX) scan format / No OOXML Direct print support
- Very long WUT from Off mode – >60 seconds
- No SRA3 or A3+ and no Banner paper support (max. standard A3 format)
- Max. paper capacity 4180 sheets
- Fusing unit yield 100k; Toner CMY 16,5k, K 28k; Dev+Drum (IU cartridges) CMYK 87k
- Optional only inner staple finisher or external staple + punch finisher / but no booklet module or booklet finisher supported!
- No Letter/Tri-fold / C-fold finishing – no folding supported
- Inner staple finisher type without any punching option and without manual stapling option
- Scan/ Fax/ Print preview without editing functionality;
- No optional Fiery controller supported
- Optional NFC pairing (WiFi) support but NFC authentication not supported

Why is the
bizhub 361i
a better solution?

bizhub C361i		Lexmark CX 931DSE	
	WUT 13sec. / ES 3.1 TEC 0,42 kWh / Sleep 0,4W	WUT >60sec./ ES 3.1 TEC 0,53kWh / Sleep 1,2W	
	10.1" hard key less multi-touch 'tablet like' UI	7" e-Task hard key less multi-touch 'tablet like' UI	
	150 sheet Bypass tray up to 300g/m ²	100 sheet Bypass tray up to 216 g/m ²	
	100 sheet RADF (80ipm) or DSPF up to 200ipm	110 sheet RADF 55ipm / Duplex 27ipm	
	Optional Fiery controller available	No Fiery controller supported	
	Std. NFC authentication and pairing	Opt. NFC pairing; No NFC authentication	
	High performance Quad Core 1.6GHz CPU	Dual Core 1.05 GHz CPU	
	P.trays + Auto Duplex paperweight up to 256 g/m ²	P.trays - 256g/m ² / Auto Duplex max. 216 g/m ²	
	A4/A3 up to 100% Duplex productivity	Duplex productivity up to 82%	
	Paper capacity up to 6650 sheets	Paper capacity up to 4180 sheets	
	SRA3, A3+ and Banner paper support	All not supported / max. standard A3 format	
	Unique Bitdefender real time virus scan (option)	Not supported	
	Out capacity up to 3300 sheets (w. ext finisher)	Out capacity up to 2000 sheets (w. ext finisher)	
	OOXML print/ scan support (docx,xlsx,pptx)	Not supported	
	Booklet saddle stitch and full V-fold	Booklet finisher not supported	
	Inner + 2x external staple + booklet finisher types	Only inner + one staple finisher supported	
	Letter/Tri fold / C fold finishing	Not supported	
	Dynamic ECO Timer / Eco Meter indicator	Not supported	
	Fusing unit yield - 800k	Fusing kit yield - 100k	
	Developer yield CMYK – 1.000k	Drum/Developer cartridge (IU) CMYK 87k	
	Drum yield CMY 105k, K 225k	Drum/Developer cartridge (IU) CMYK 87k	
	Toner yield CMY 28k / K 28k	Toner yield CMY 16,5k / K 28k (Starter CMYK 5k)	
	Std. PPML variable data (VDP) support	Not supported	

HP CLJ Managed MFP E78223dn* / E78228dn

Speed HP Man. E78223dn*:

A4 colour/BW: 23/23 ppm

A3 colour/BW: 11/11 ppm

Speed HP Man. E78228dn:

A4 colour/BW: 28/28 ppm

A3 colour/BW: 14/14 ppm

Entry level Colour A3 MFP with reduced specs,
functionalities and features.

More a competitor series vs. bizhub C257i

Launched 09/2020














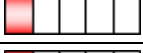




























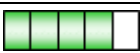





Highlights / Advantages

- HP A3 Entry-level A3 Colour MFP
- HP designed 8" tablet-like UI; HP OXP open platform support
- Max. 1200 x 1200 dpi print resolution (reduced speed!); Scan preview & editing functionality
- Std. 4GB RAM + 16GB eMMC / max. 6GB RAM and 500GB HDD
- 1.2GHz Quad Core CPU
- Mopria, AirPrint, Google Cloud and HP ePrint support
- EnergyStar 3.1 TEC: 0,34 / 0,38 kWh/week

Disadvantages

- Only std. 100sheet RADF Reverse Document feeder type with max. 46ipm / duplex 19ipm scan speed
- No DSPF doc feeder or ultrasonic double feed detection sensor supported
- Std. only 16GB eMMC flash memory; 500GB HP Secure HDD with encryption + overwrite security always optional
- No optional unique auto paper weight detection sensor supported – for paper weight always manual setting
- Nothing available like Bitdefender real-time virus scan support
- Only standard security level and features
- Max standard A3 print format: No A3+ / No SRA3 ; No Banner paper (297x1200mm) support
- Low max. paper capacity – 2180 sheets
- Optional only internal staple finisher + punch unit supported; No external staple or booklet finisher support
- In general no booklet or folding finishing functionality supported
- 8" UI with limited multi-touch functionality and limited customer specific panel customisation
- Paper weights: Bypass tray max. 175 g/m² / Duplex max. 175 g/m² / Paper trays 220 g/m²
- No OOXML (docx,xlsx, pptx) scan&print format support
- Optional Scan to box/HDD functionality max. 100 users (requires opt. HDD)
- Only up to 68% A4 and A3 Duplex copy and print efficiency
- WiFi support only with external Wlan kit / No WiFi Direct and no WiFi AP (Access Point) mode support

Why is the
bizhub C251i
a better solution?

bizhub C251i		HP CLJ Man. E78228dn	
	WUT 13sec. / ES 3.1 TEC 0,31 kWh / Sleep 0,4W	WUT 27sec. / ES 3.1 TEC 0,38 kWh / Sleep 0,6W	
	Std. A3+ and SRA3 paper format support	Not supported – max. std. A3 paper format	
	10.1" hard key less multi-touch 'tablet like' UI	Std. 8" tiltable hard-key less colour touchscreen	
	Simple UI + many multi-touch functionalities	No multi-touch / all features are button controlled	
	Std. 8GB RAM and 256GB SSD; opt. 1TB SSD	Std. 4GB RAM + 16GB eMMC; opt. 500GB HDD	
	Opt. unique auto paper weight detection sensor	Not supported	
	Unique Bitdefender real time virus scan (option)	Not supported	
	Opt. emb. WiFi / WiFi Direct and WiFi AP mode	Optional external WiFi kit / only basic Wlan	
	Up to 100% A4 and A3 duplex print efficiency	Only up to 68% A4 and A3 duplex print efficiency	
	150sheet Bypass 300g/m ² / Auto Duplex 256 g/m ²	100sheet Bypass 175g/m ² / Auto Duplex 175g/m ²	
	Max. paper capacity - 6650 sheets	Max. paper capacity - 2180 sheets	
	Banner paper support (297x1200mm)	Not supported	
	100sheet DSPF 100 ipm / Duplex 200 ipm	100sheet RADF simplex 46 ipm / Duplex 19 ipm	
	Booklet finisher up to 80 orig. / 20 sheets	Not supported – only internal staple finisher	
	Letter/ Tri-fold / C-fold fold finishing	Not supported	
	Scan to box/HDD up to 1000 users	Opt. Scan to box/HDD up to 100 users (opt. HDD)	
	Std. PPML (variable data VDP) support	Not supported	
	Optional Fiery controller available	Not supported	
	OOXML (pptx, docx, xlsx) scan + Direct print	Both not supported	
	Remote panel access and CSRC remote service	Both not supported (only email notification)	
	Fax up to 600x600dpi scan resolution	Fax scan resolution max 300x300dpi	
	Drum yield CMY 90k/ K 225k ; Dev CMYK 1.000k	Drum yield CMYK 100k; Developer CMYK 300k	
	Fusing unit yield - 800k; Toner yield CMYK 28k	Fuser kit yield - 200k; Toner yield CMY 20k, K 25k	

HP CLJ Managed MFP E78323dn/ E78325dn / E78330dn HP CLJ Managed Flow MFP E78325z / E78330z

Speed HP Man. E78323dn / E78325dn/ z:

A4 colour/BW: 23/23 ppm / 25/25 ppm

A3 colour/BW: 11/11 ppm / 12/12 ppm

Speed HP Man. E78330dn/ z:

A4 colour/BW: 30/30 ppm

A3 colour/BW: 15/15 ppm



Launched 09/ 2020 / Successor of HP E77xxx series

Engines + finisher types still based 100% on Samsung MX 4 series

but with HP own UI, Security, Print controller

and always std. DSPF doc feeder and higher toner yield.










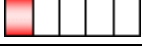






























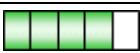





Highlights / Advantages

- HP A3 MFP series still based on Samsung MX-4 series engine and finisher but with HP own UI
- **'Flow z' model:** standard faster 250sheet DSPF, ultrasonic sensor, retractable keyboard, double HDD and embedded OCR
- HP designed 8" tablet-like UI; HP OXP open platform support
- Max. 1200 x 1200 dpi print resolution (reduced speed!); Scan preview & editing functionality
- Very high Security level and features (SureStart, Whitelisting, Intrusion detection, Self repair if hacks ect.)
- Std. 320GB HDD with encryption + overwrite security (CC 15408/ IEEE2600);
- **'Flow z' model:** standard 2x 500GB HDD and 8GB RAM; faster 250sheet DSPF with 120ipm / duplex 240ipm and scan
- Std. 100sheet DSPF Document feeder (dn models) type with 80ipm / duplex 160ipm scan speed
- 1.2GHz Quad Core CPU; Std. ..dn models with 7GB RAM; Toner yield CMY 28k, K 29k
- ES 3.1 TEC value 0,34 / 0,43 kWh/week

Disadvantages

- No letter/Tri fold functionality with optional booklet finisher
- Small 8" UI with limited multi-touch functionality and limited customer specific panel customisation
- Nothing available like media paperweight detection sensor
- Nothing available like Bitdefender real-time virus scan support
- Paper weights: Bypass tray max. 175 g/m² / Duplex max. 175 g/m² / Paper trays 220 g/m²
- No OOXML (docx,xlsx, pptx) scan&print format support
- Scan to box/HDD functionality max. 100 users
- Max standard A3 print format: No A3+ / No SRA3 ; No Banner paper (297x1200mm) support
- DSPF with standard ultrasonic double feed detection sensor only supported with special **'Managed Flow z'** models
- Low max. paper capacity 3140sheets
- Long FPOT (First print out time) with 9.6 seconds up to 12.2 seconds (MFP in Ready mode)
- Only up to 70% A4 and A3 Duplex print speed efficiency
- No optional UFP cleaning filter support to minimize emissions

Why is the
bizhub C301i
a better solution?

bizhub C301i		HP CLJ Man. E78330dn	
	WUT 13sec. / ES 3.1 TEC 0,38 kWh / Sleep 0,4W	WUT 27sec. / ES 3.1 TEC 0,43 kWh / Sleep 0,6W	
	Std. A3+ and SRA3 paper format support	Not supported – max. std. A3 paper format	
	10.1" hard key less multi-touch 'tablet like' UI	Std. 8" tiltable hard-key less colour touchscreen	
	Simple UI + many multi-touch functionalities	No multi-touch / all features are button controlled	
	Opt. unique auto paper weight detection sensor	Not supported	
	Unique Bitdefender real time virus scan (option)	Not supported	
	Std. NFC, AirPrint, Mopria Mobile support	Opt. NFC, Std. AirPrint, Mopria Mobile support	
	Up to 100% A4 and A3 duplex print efficiency	Only up to 70% A4 and A3 duplex print efficiency	
	150sheet Bypass 300g/m ² / Auto Duplex 256 g/m ²	100sheet Bypass 175g/m ² / Auto Duplex 175g/m ²	
	Max. paper capacity - 6650 sheets	Max. paper capacity - 3140 sheets	
	Banner paper support (297x1200mm)	Not supported	
	100sheet DSPF 100 ipm / Duplex 200 ipm	100sheet DSPF 80 ipm / Duplex 160 ipm	
	DSPF with std. ultrasonic double feed detection	Not supported – std. only w. special 'flow z' model	
	Booklet finisher up to 80 orig. / 20 sheets	Booklet finisher up to 60 orig. / 15 sheets	
	Letter/ Tri-fold / C-fold fold finishing	Not supported	
	Scan to box/HDD up to 1000 users	Scan to box/HDD up to 100 users	
	Std. PPML (variable data VDP) support	Not supported	
	Optional Fiery controller available	Not supported	
	OOXML (pptx, docx, xlsx) scan + Direct print	Both not supported	
	Remote panel access and CSRC remote service	Both not supported (only email notification)	
	Fax up to 600x600dpi scan resolution	Fax scan resolution max 300x300dpi	
	Drum yield CMY 90k / K 225k	Drum yield CMYK 100K	
	Fusing unit yield - 800k	Fuser kit yield - 200k	

HP CLJ Managed MFP E78625dn/ E78630dn/ E78635dn HP CLJ Managed Flow MFP E78625z/ E78630z/ E78635z

Speed HP Man. E78625dn / E78630dn/ z:

A4 colour/BW: 25/25 ppm / 30/30 ppm

A3 colour/BW: 13/13 ppm / 16/16 ppm

Speed HP Man. E78635dn/ z:

A4 colour/BW: 35/35 ppm

A3 colour/BW: 19/19 ppm



Europe launched 'flow z' types 02/2023 and dn types 04/2024

Picture: Flow z model type

'Flow z' models with enhanced Workflow solutions: OCR, Keyboard, Every Page sensor, etc






















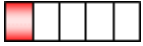







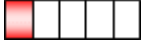





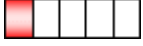

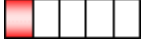

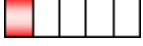






Highlights / Advantages

- New HP A3 MFP new designed 10.1" UI; speed variance licenses and flexible Colour cover design; HP OXP open platform
- 'Flow z' model: standard faster 200sheet DSPF, ultrasonic double feed sensor, retractable keyboard, embedded OCR
- Max. 1200 x 1200 dpi print resolution (reduced speed!); Scan preview & editing functionality
- High Security level (HP Wolf) and features (SureStart, Whitelisting, Intrusion detection, Self repair if hacks, Memory shield)
- Std. 500GB HDD with encryption + overwrite security (CC 15408/ IEEE2600); optional 500GB SSD available (exchange)
- 'Flow z' model: standard 500GB HDD and 6GB RAM; 200sheet DSPF with 120ipm / duplex 240ipm scan speed
- "dn" type model: Std. 200sheet DSPF Document feeder type with 80ipm / duplex 160ipm scan speed
- 1.6GHz Quad Core CPU + 1.4GHz dual core CPU (UI); Toner yield high CMY 24k, K 29k (std toner yield CMY 12k, K 14,5k)
- ES 3.1 TEC value 0,35 / 0,43 / 0,50 kWh/week

Disadvantages

- No optional unique auto paper weight detection sensor supported – for paper weight always manual setting
- Std. 500GB HDD (slower rotating type) vs. std. fast 256GB SSD (Solid State Drive) of bizhub i-Series
- Nothing available like Bitdefender real-time virus scan support
- No letter/Tri fold functionality with optional booklet finisher
- Long Warm Up time (WUT) – 100sec. / UI Ready after 80seconds!
- Paper weights: Bypass tray max. 300 g/m² / Auto Duplex max. 176 g/m² / Paper trays up to 220 g/m²
- Low max. paper capacity 3140sheets; Only up to 72% A4 and A3 Duplex copy speed efficiency
- No OOXML (docx,xlsx, pptx) scan&print format support
- Scan to box/HDD functionality max. 100 users
- Max standard A3 print format: No A3+ / No SRA3 ; No Banner paper (297x1200mm) support
- DSPF with standard ultrasonic double feed detection sensor only supported with special 'Managed Flow z' models
- Long FPOT (First print out time) with BW up to 10 seconds and Colour up to 12 seconds (MFP in Ready mode)
- No optional UFP cleaning filter support to minimize emissions

Why is the
bizhub C301i
a better solution?

bizhub C301i		HP CLJ Man. E78630dn	
	WUT 13sec. / ES 3.1 TEC 0,38 kWh / Sleep 0,4W	WUT >80sec./ ES 3.1 TEC 0,43 kWh/ Sleep 0,8W	
	Std. A3+ and SRA3 paper format support	Not supported – max. std. A3 paper format	
	10.1" hard key less multi-touch 'tablet like' UI	10.1" hard key less multi-touch 'tablet like' UI	
	Std. 8GB RAM + fast 256GB SSD; opt. 1TB SSD	Std. 6GB RAM + slower 500GB HDD (rotating typ)	
	Opt. unique auto paper weight detection sensor	Not supported	
	Unique Bitdefender real time virus scan (option)	Not supported (but HP whitelisting)	
	Std. NFC, AirPrint, Mopria Mobile support	Opt. NFC, Std. AirPrint, Mopria Mobile support	
	Up to 100% A4 and A3 duplex efficiency	Only up to 72% A4 and A3 duplex efficiency	
	150sheet Bypass 300g/m ² / Auto Duplex 256 g/m ²	100sheet Bypass 300g/m ² / Auto Duplex 176g/m ²	
	Max. paper capacity - 6650 sheets	Max. paper capacity - 3140 sheets	
	Banner paper support (297x1200mm)	Not supported	
	100sheet DSPF 100 ipm / Duplex 200 ipm	200sheet DSPF 80 ipm / Duplex 160 ipm	
	DSPF with std. ultrasonic double feed detection	Not supported – std. only w. special 'flow z' model	
	Booklet finisher up to 80 orig. / 20 sheets	Booklet finisher up to 60 orig. / 15 sheets	
	Letter/ Tri-fold / C-fold fold finishing	Not supported	
	Scan to box/HDD up to 1000 users	Scan to box/HDD up to 100 users	
	Std. PPML (variable data VDP) support	Not supported	
	Optional Fiery controller available	Not supported	
	OOXML (pptx, docx, xlsx) scan + Direct print	Both not supported	
	Remote panel access and CSRC remote service	Not supported (only email notification)	
	Fax up to 600x600dpi scan resolution	Fax scan resolution max 300x300dpi	
	Drum yield CMY 90k / K 225k	Drum yield CMYK 100K	
	Fusing unit yield - 800k	Fuser kit yield - 200k	

EPSON WorkForce Pro WF-C878R (RIPS)

Speed (ISO speed)

EPSON WorkForce Pro WF-C878R:

A4 colour/BW: 24/25 ppm (ISO speed)

A3 colour/BW: 13/13 ppm



Launched 03/2020

Technical specs nearly 100% identical to predecessor model.

Successor of WF-C869R with **new horizontal ink cartridge placement design** instead of the former vertical MickyMouse ink 'ears' on the right and left side!

Std. configuration only with 1 paper tray!


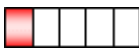

























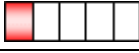














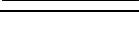



Highlights / Advantages

- A3 inkjet with variable print speed 24ppm (ISO speed / default) up to 35ppm (draft image/ text quality!)
- Low TEC and energy power consumption and less consumables: no drums, no developer and no fusing unit
- RIPS model (Replaceable Ink Pack System) with optional extra high capacity ink yield supply units – CMY 50k, K up to 86k
- New horizontal inkjet cartridge placement in the middle of the system (looks like an additional paper tray)
- Media handling max. A3+ paper format via 85 sheets Bypass tray – paper weight up to 300 g/m²
- Std. 50sheets DSPF dual scan doc feeder with 25ipm simplex scan speed and 45ipm duplex scan speed (200dpi)
- 5" touchscreen with Open platform support; Std. WiFi / WiFi Direct and NFC and AirPrint and Google Cloud Print support

Disadvantages

- Small 5" UI touchscreen and very limited customer specific panel customisation
- Nothing available like direct MarketPlace App support or IWS panel customisation
- Only basic network security features supported; Nothing available like Bitdefender real-time virus scan support
- No EAL, Common criteria; IEEE2600 or FIPS 140-2 certification; no encrypted secure print or digital signature; No TPM
- Epson PrecisionCore but not the 'pagewide ink line-head' version! It is the simple 800 nozzles line by line moving inkhead!
- Limited RAM and no optional HDD or SSD supported; Copy speed only up to 22ppm for BW and 21ppm for Color
- Highest quality and high coverage (>6%) only with strongly reduced speed in simplex and duplex and special ink paper quality
- Very limited print quality results with Recycling paper or Offset paper quality
- De-inking process for ink printed paper not possible but easy de-inking process for toner printed paper
- High speed print mode in draft quality (300dpi up to 5% coverage); Higher coverage will strongly reduce system speed
- Low copy and print duplex productivity: A4 simplex print up to 24ppm; duplex only up to 16ppm (66% efficiency)
- Paperweights: Auto Duplex max. 150 g/m² / Paper trays 200 g/m²
- No OOXML (docx,xlsx, pptx) scan & print format support; Only CIS scan technology for glass-platen scan (no depth of field)
- Max. 1830 sheets paper capacity; Max. 250sheets output capacity
- No inner or external finishing supported; No optional Fiery controller available
- DSPF dual scan Doc feeder but low scan speed: simplex 25ipm and duplex 45ipm and no ultrasonic double feed detection
- No auto media / paper weight detection sensor supported

Why is the
bizhub C251i
a better solution?

bizhub C251i		EPSON Pro WF-C878R	
	Opt. unique auto paper weight detection sensor	Not supported	
	High performance Quad Core 1.6GHz CPU	1.2GHz Dual Core CPU	
	10.1" hard key less multi-touch 'tablet like' UI	Small 5" colour touchscreen with open platform	
	Std. 8GB RAM and 256GB SSD (Solid state drive)	Std. 3GB RAM / No HDD or SSD support !	
	Unique Bitdefender real time virus scan	Not supported	
	Std. highest data security incl. HCD-PP	Only basic network security features, No options	
	IWS customisation + KM Marketplace app ready	Both not supported	
	100 sheets DSPF 100 ipm / Duplex 200 ipm	50 sheets DSPF 25 ipm / Duplex 45 ipm	
	DSPF with ultrasonic double feed detect. sensor	Not supported	
	Copy and print duplex productivity up to 100%	Copy and print duplex productivity < 66% (16ppm)	
	Full system speed with highest print coverage	If higher coverage – slower system print speed	
	Trays + auto duplex paperweight up to 256 g/m²	Trays 200 g/m²; auto duplex paperweight 150g/m²	
	Excellent print quality with different paper types	For high print quality special ink paper is required	
	Max. paper capacity - 6650 sheets	Max. paper capacity - 1830 sheets	
	Opt. inner + external finishing / stapling / punching	No finishing – Output tray capacity max 250sheets	
	Booklet stapling and folding + C/ Tri-folding	All not supported	
	OOXML(pptx, docx, xlsx) scan and print support	Not supported	
	Std. PPML (variable data VDP) support	Not supported	
	Remote panel access and CSRC remote service	Both not supported (only email notification)	
	Optional Fiery controller available	Not supported	
	Toner exchange "On the fly"	System stop required for 'ink' exchange	
	HDD/ Box functionality / up to 1000 users	Not supported	
	Copy speed like Print speed in simplex and duplex	Reduced Copy speed 22ppm BW, 21ppm Color	

EPSON WorkForce Pro WF-C879R (RIPS)

Speed (ISO speed)

EPSON WorkForce Pro WF-C879R:

A4 colour/BW: 25/26 ppm (ISO speed)

A3 colour/BW: 13/13 ppm



Launched 03/2020

Std. small 5" UI with open platform support

Successor of WF-C869R with **new horizontal ink cartridge placement design** instead of the former vertical MickyMouse ink 'ears' on the right and left side + **new 150sheets DSPF version!**

Std. configuration only with 1 paper tray!


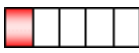

























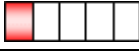














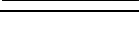



Highlights / Advantages

- A3 inkjet with variable print speed 25ppm (ISO speed / default) up to 35ppm (draft image/ text quality!)
- Low TEC and energy power consumption and less consumables: no drums, no developer and no fusing unit
- Std. small HDD for embedded serverless follow me print solution (up to 5x Epson WF-C879R devices)
- RIPS model (Replaceable Ink Pack System) with optional extra high capacity ink yield supply units – CMY 50k, K up to 86k
- New horizontal inkjet cartridge placement in the middle of the system (looks like an additional paper tray)
- Media handling max. A3+ paper format via 150 sheets Bypass tray – paper weight up to 300 g/m²
- Std. 150 sheets DSPF dual scan doc feeder with 50ipm simplex scan speed and 100ipm duplex scan speed (200dpi)
- 5" touchscreen with Open platform support; Std. WiFi / WiFi Direct and NFC and AirPrint and Google Cloud Print support

Disadvantages

- Small 5" UI touchscreen and very limited customer specific panel customisation
- Nothing available like direct MarketPlace App support or IWS panel customisation
- Only basic network security features supported; Nothing available like Bitdefender real-time virus scan support
- No EAL, Common criteria; IEEE2600 or FIPS 140-2 certification; no encrypted secure print or digital signature; No TPM
- Epson PrecisionCore but not the 'pagewide ink line-head' version! It is the simple 800 nozzles line by line moving inkhead!
- Limited RAM and no optional HDD or SSD supported; Copy speed only up to 22ppm for BW and 21ppm for Color
- Highest quality and high coverage (>6%) only with strongly reduced speed in simplex and duplex and special ink paper quality
- Very limited print quality results with Recycling paper or Offset paper quality
- De-inking process for ink printed paper not possible but easy de-inking process for toner printed paper
- High speed print mode in draft quality (300dpi up to 5% coverage); Higher coverage will strongly reduce system speed
- Low copy and print duplex productivity: A4 simplex print up to 24ppm; duplex only up to 16ppm (66% efficiency)
- No OOXML (docx,xlsx, pptx) scan & print format support; Only CIS scan technology for glass-platen scan (no depth of field)
- Max. 1900 sheets paper capacity; Max. 250sheets output capacity
- No inner or external finishing supported (only optional convenience stapler); No optional Fiery controller available
- DSPF dual scan Doc feeder but lower scan speed: simplex 50ipm and duplex 100ipm and no ultrasonic double feed detection
- No auto media / paper weight detection sensor supported

Why is the
bizhub C251i
a better solution?

bizhub C251i		EPSON Pro WF-C879R	
	Opt. unique auto paper weight detection sensor	Not supported	
	High performance Quad Core 1.6GHz CPU	1.2GHz Dual Core CPU	
	10.1" hard key less multi-touch 'tablet like' UI	Small 5" colour touchscreen with open platform	
	Std. 8GB RAM and 256GB SSD (Solid state drive)	Std. 3GB RAM and HDD for emb. Follow Me SW	
	Unique Bitdefender real time virus scan	Not supported	
	Std. highest data security incl. HCD-PP	Only basic network security features, No options	
	IWS customisation + KM Marketplace app ready	Both not supported	
	100 sheets DSPF 100 ipm / Duplex 200 ipm	150 sheets DSPF 50 ipm / Duplex 100 ipm	
	DSPF with ultrasonic double feed detect. sensor	Not supported	
	Copy and print duplex productivity up to 100%	Copy and print duplex productivity < 66% (16ppm)	
	Full system speed with highest print coverage	If higher coverage – slower system print speed	
	Trays + auto duplex paperweight up to 256 g/m²	Trays 200 g/m²; auto duplex paperweight 150g/m²	
	Excellent print quality with different paper types	For high print quality special ink paper is required	
	Max. paper capacity - 6650 sheets	Max. paper capacity - 1900 sheets	
	Opt. inner + external finishing / stapling / punching	No finishing – Output tray capacity max 250sheets	
	Booklet stapling and folding + C/ Tri-folding	All not supported	
	OOXML(pptx, docx, xlsx) scan and print support	Not supported	
	Std. PPML (variable data VDP) support	Not supported	
	Remote panel access and CSRC remote service	Both not supported (only email notification)	
	Optional Fiery controller available	Not supported	
	Toner exchange "On the fly"	System stop required for 'ink' exchange	
	HDD/ Box functionality / up to 1000 users	Not supported	
	Copy speed like Print speed in simplex and duplex	Reduced Copy speed 21ppm BW, 21ppm Color	

OKI MC853dn / MC873dn

Speed OKI MC853 / MC873

A4 colour/BW: 23/23 / 35/35 ppm

A3 colour/BW: 13/13 / 20/20 ppm

OKI LED print head technology! (No laser)

MC8x3dn = std. version / paper capacity 400sheets

MC8x3dvn = + 2nd paper tray + desk / 930 sheets

MC8x3dnct = + 2nd up to 4th paper trays/ max 2000 sheets

OKI LED printer technology bundled with old 7" Toshiba UI display

Launched April 2015 !!






























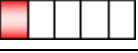

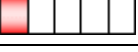

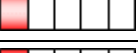

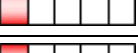








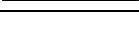
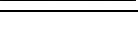


Highlights / Advantages

- A3 colour entry model / low price level and small footprint
- Std. Fax G3 (4in1)
- Std. PCL5/6, Postscript3
- Std. sXP open platform support
- Banner paper (297x1321mm) support;
- Std. manual convenience stapler (20sheets)
- Std. Apple AirPrint support;
- Google Cloud Print ready

Disadvantages

- Old style tiltable 7" touchscreen display (not tablet like)
- No finisher model or optional finishing available (only manual convenience stapler)
- Nothing available like Bitdefender real-time virus scan support
- No DSPF and no ultrasonic double feed detection sensor supported
- High FCOT for bw /colour – 10,0sec (MC873) and 14,5 sec (MC853)
- Only 100sheets RADF Document feeder with scan speed up to 50 ipm
- Very low maximal output tray capacity - 250 sheets
- Max. paper capacity only 2000 sheets
- Energy Star 2.0 TEC value MC853dn 2,2 kWh/week, MC873dn 3,4 kWh/week (models not certified for latest EnergyStar 3.1)
- No A3+ or SRA3 paper format supported (only std. A3 format and Banner paper)
- Neither standard nor optional NFC authentication or NFC pairing support; No Mopria (Android) print support
- Only up to 60% A4 and A3 Duplex efficiency
- North / South (Front to rear side) SFP print engine style (requires Back site access in case of paper jam)
- Very low consumable lifetime: Drum yield CMYK 30k; Fuser unit 100k; Transfer belt 80k
- Low toner yield MC853/ MC873 CMY 7,3k, K 7,0k; or high yield toner but only available for MC873 CMY 10k, K 15k
- Only 800MHz Single Core CPU

Why is the
bizhub C301i / C361i
a better solution?

bizhub C301i / C361i		OKI MC873dn	
	WUT 13 sec; ES 3.1 TEC 0,38 / 0,42 kWh/week	WUT 32 sec; only ES 2.0 TEC support 3,4 kWh/wk	
	Output capacity – up to 3300 sheets	Output capacity max. 250 sheets!	
	Max. paper capacity – 6650 sheets	Max. paper capacity – 2000 sheets	
	100sheet RADF or DSPF up to 100ipm / 200 ipm	Only 100sheet RADF 50 ipm / Duplex 25 ipm	
	10.1" hard key less multi-touch 'tablet like' UI	7" tiltable colour touchscreen (old style UI)	
	Std. 8GB RAM and 256GB SSD (Solid state drive)	Std. 1,26GB RAM and 250GB HDD	
	Opt. unique auto paper weight detection sensor	Not supported	
	Copy and print duplex efficiency up to 100%	Copy and print duplex efficiency up to 60%	
	Std. NFC, AirPrint, Mopria Mobile support	No NFC and Mopria; Only std. AirPrint (iOS)	
	SRA3, A3+ and Banner paper support	Max. std. A3 format + Banner paper support	
	150sheet Bypass 300g/m ² / Auto Duplex 256 g/m ²	100sheet Bypass 256g/m ² / Auto Duplex 220g/m ²	
	Staple/ Booklet / Punching / Folding finisher	No optional finishing supported	
	High performance Quad Core 1.6GHz CPU	800 MHz single core controller CPU	
	Std. highest data security incl. HCD-PP	Complete HDD data security optional	
	Unique Bitdefender real time virus scan (option)	Not supported	
	Fiery controller + Fiery tools optional	Not supported	
	Scan to box/HDD functionality 1000 boxes	Not supported	
	Searchable PDF / OOXML (OCR) optional	Not supported	
	OOXML (docx, xlsx, pptx) Scan + Direct Print	Both not supported	
	Toner yield CMY 28k / K 28k	Toner yield CMY 10k / K 15k	
	Drum yield CMY 105k / K 225k	Drum yield CMYK 30k	
	Fusing unit - 800k, Transfer belt - 330k	Fusing unit - 100k, Transfer belt – 80k	
	Std. PPML (variable data VDP) support	Not supported	

Fujifilm APEOS C2060 / C2560 / C3060

Speed

Apeos C2060:

A4 colour/BW: 20/20 ppm

A3 colour/BW: 11/11 ppm

Apeos C2560:

A4 colour/BW: 25/25 ppm

A3 colour/BW: 14/14 ppm

Apeos C3060:

A4 colour/BW: 30/30 ppm

A3 colour/BW: 17/17 ppm



LED Print Head technology! (no laser)

Europe launch (currently only Italy and UK) May 2024

Almost comparable to Xerox VersaLink C7120/ C7125/ C7130















































Highlights / Advantages

- Std. 130sheets DSPF dual scan doc feeder with BW and Colour 55ipm simplex and 80ipm duplex scan speed
- Print resolution up to 1200 x 2400dpi (LED technology); High standard security level
- Standard scan formats PDF/A-1b, compact PDF, linearised PDF and encrypted PDF, Jpeg, Tiff support
- Remote control panel access via Smartphone and Remote Assistance (HELP feature) via QR code
- One inner staple finisher A2 and two external finisher types B4 and B5 (stapleless/ staple-free stapling only with B5 type)
- Tablet-like 7" UI + Fujifilm controller / UI with limited Apps support; Apeos iiX open platform support
- Std. 4GB RAM and 128GB SSD with full security and CC 15408 system certification
- Std. AirPrint and MOPRIA support; Optional Server-less On demand print (up to 100 units)

Disadvantages

- No optional unique auto paper weight detection sensor supported – for paper weight always manual setting
- Auto duplex paper weight max. 169g/m²; No SRA3 or A3+ and no Banner paper support (max. standard A3 format)
- Nothing available like Bitdefender real-time virus scan support
- No optional Fiery controller supported
- Std. only PCL6 Printer language support; Postscript 3 PDL support always optional
- No OOXML (PPTX, DOCX, XLSX) scan format / No OOXML Direct print support
- Nothing like direct MarketPlace App support or IWS panel customisation/ only panel customisation + limited embedded apps
- Fusing unit yield 100k; Toner CMY 15k, K 22k; Dev+Drum (IU cartridge) CMYK 75k
- External finisher with opt. booklet maker module only with crease/saddle stitch (no folding) – No real V-fold support!
- WUT from Off mode – 28 seconds
- No Letter/Tri-fold / C-fold finishing
- Inner staple finisher type without punching option
- Scan/ Fax/ Print preview without editing functionality
- Optional NFC pairing (WiFi) support but NFC authentication not supported
- Optional Wlan support and WiFi Direct for Mobile printing / but no WiFi AP (AccessPoint) support;

Why is the
bizhub 301i
a better solution?

bizhub C301i		Fujifilm APEOS C3060	
	WUT 13sec. / ES 3.1 TEC 0,31 kWh / Sleep 0,4W	WUT 28sec. / ES 3.1 TEC 0,34 kWh / Sleep 0,4W	
	10.1" hard key less multi-touch 'tablet like' UI	7" multi-touch panel w. 'tablet-like' UI	
	150 sheet Bypass tray up to 300g/m ² simplex	100 sheet Bypass tray up to 216 g/m ² simplex	
	100 sheet RADF (80ipm) or DSPF up to 200ipm	130 sheet DSPF simplex 55ipm / duplex 80ipm	
	Unique Bitdefender real time virus scan (option)	Not supported	
	Std. NFC authentication and pairing	Opt. NFC pairing; No NFC authentication	
	High performance Quad Core 1.6GHz CPU	Quad Core 1.2 GHz CPU	
	Auto Duplex support up to 256 g/m ²	Auto Duplex support up to max. 169 g/m ²	
	A4/A3 up to 100% Duplex productivity	Duplex productivity up to 82%	
	Std. Postscript 3 support	Postscript 3 support always optional	
	SRA3, A3+ and Banner paper support	All not supported / max. standard A3 format	
	Fiery controller + Fiery tools optional	Not supported	
	Out capacity up to 3300 sheets	Out capacity up to 2000 sheets	
	OOXML print/ scan support (docx,xlsx,pptx)	Not supported	
	Booklet saddle stitch and full V-fold	Booklet unit: saddle stitch + crease only (no fold)	
	Booklet finisher up to 80 orig. / 20 sheets	Booklet finisher up to 60 orig. / 15 sheets	
	Letter/Tri fold / C fold finishing	Not supported	
	Dynamic ECO Timer / Eco Meter indicator	Not supported	
	Fusing unit yield - 800k	Fusing kit yield - 100k	
	Developer yield CMYK – 1.000k	Drum/Developer cartridge (IU) CMYK 75k	
	Drum yield CMY 105k / K 225k	Drum/Developer cartridge (IU) CMYK 75k	
	Toner yield CMY 28k / K 28k	Toner yield CMYK 15k / K 22k	
	Std. PPML variable data (VDP) support	Not supported	

Fujifilm APEOS C2570 / C3070 / C3570

Speed

Apeos C2570:

A4 colour/BW: 25/25 ppm

A3 colour/BW: 13/13 ppm

Apeos C3070:

A4 colour/BW: 30/30 ppm

A3 colour/BW: 15/15 ppm

Apeos C3570:

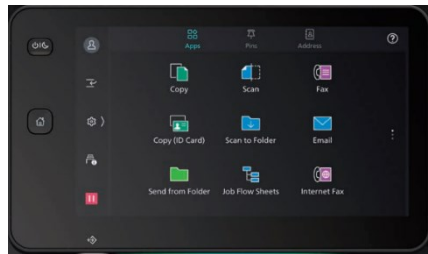
A4 colour/BW: 35/35 ppm

A3 colour/BW: 18/18 ppm

High beam LED Print Head technology! (no laser)

Europe launch (currently only Italy and UK) May 2024

Almost comparable to Xerox AltaLink C8130/ C8135








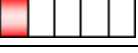

































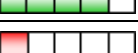






Highlights / Advantages

- Std. 130 sheets DSPF dual scan doc feeder with BW/Colour 80ipm simplex/ 160ipm duplex scan speed and soft-close mech.
- Print resolution up to 1200 x 2400dpi (LED technology); High standard security level
- Remote control panel access via Smartphone and Remote Assistance (HELP feature) via QR code
- Tablet-like 10.1" UI + Fujifilm controller / UI with limited Apps support; Apeos iiX open platform support
- Std. 4GB RAM and 128GB SSD with full security and CC 15408 system certification
- Std. AirPrint and MOPRIA support; Optional Server-less On demand print (up to 100 units)
- Standard PDF/A-1b, linearised PDF and encrypted PDF scan format; optional searchable PDF and OOXML (docx, xlsx)
- 1.9GHz Quad core CPU; SRA3 paper size and Banner paper support (320x1320mm)
- Office B4 staple + punch finisher; or Business C4 Booklet finisher type with optional (CD3) C-fold/ Z-fold unit;
- Mobile print support: AirPrint, Mopria, opt. Wlan and WiFi Direct (USB) and NFC pairing
- Paperweight all paper trays 52 – 300g/m²; All paper trays with soft-close mechanism (LCT/HCF trays excluded)

Disadvantages

- Std./max. only 4GB RAM and 128GB SSD vs. std. 8GB RAM and 256 GB SSD (opt. 1TB SSD) of bizhub i-Series
- No optional unique auto paper weight detection sensor supported – for paper weight always manual setting
- Nothing available like Bitdefender real-time virus scan support
- Nothing like direct MarketPlace App support or IWS panel customisation/ only panel customisation + limited embedded apps
- No optional Fiery controller supported
- DSPF dual scan Document feeder scan speed: simplex 80ipm; duplex 160ipm
- WUT - 30 seconds from Off mode (Main switch)
- Office finisher B4 type with booklet maker only for crease/saddle stitch (real V-folding only with Booklet C4 finisher type)
- Letter/ Tri-fold / C-fold finishing requires an extra optional Z-fold/ C-fold unit ; Booklet saddle stitch max 64 originals/ 16 sheets
- Inner staple finisher type without punching option
- No optional UFP cleaning filter support to minimize emissions
- Max. paper capacity up to 5110 sheets or 6140 sheets (depends on system configuration)

Why is the
bizhub 361i
a better solution?

bizhub C361i		Fujifilm APEOS C3570	
	WUT – 13 seconds; Sleep mode 0,4 Watt	WUT – 30 seconds; Sleep mode 0,4 Watt	
	EnergyStar 3.1 TEC 0,38 / 0,42 kWh/week	Energy Star 3.1 TEC 0,41 / 0,45 kWh/week	
	Opt. unique auto paper weight detection sensor	Not supported	
	Opt. WiFi AP and WiFi Direct for Mobile print	Opt. Wlan/ WiFi Direct via USB / No WiFi AP	
	100 sheet DSPF simplex 100ipm / duplex 200ipm	130 sheet DSPF simplex 80ipm / duplex 160ipm	
	Std. OpenAPI, IWS + WebBrowser	Std. Apeos iiX open platform + WebBrowser	
	Max. paper capacity 6650 sheets	Max. paper capacity 5110 or 6140 sheets	
	All trays + Auto Duplex paperweight 52–256 g/m ²	All trays 52–300 g/m ² / Auto Duplex up to 256g/m ²	
	Std. OOXML (docx, xlsx, pptx) Direct print	Not supported	
	OOXML (pptx, docx, xlsx) scan format	Optional OOXML (docx, xlsx) scan format	
	Std. 8GB RAM and 256GB SSD / opt. 1TB SSD	Std. and max. 4GB RAM and 128GB SSD	
	Banner paper (297x1200mm) support	Banner paper (320x1320mm) support	
	Opt. Copy Guard / Password copy security	Not supported	
	Inner staple finisher with punch and manual staple	No punch/ no manual staple for inner staple finish.	
	Std. Tri-fold/ C-fold with booklet finisher	With add. option C-fold/ Z-fold unit for C4 finisher	
	Booklet finisher up to 80 orig. / 20 sheets	Booklet finisher up to 64 orig. / 16 sheets	
	Dynamic ECO Timer / Eco Meter indicator	Not supported (only std. weekly timer)	
	Fusing unit yield - 800k	Fusing unit yield - 200k	
	Developer yield CMYK – 1.000k	Print cartridges (Drum/Dev IU) CMY 100k, K 180k	
	Drum yield CMY 105k, K 225k	Print cartridges (Drum/Dev IU) CMY 100k, K 180k	
	Toner yield CMY 28k / K 28k	Toner yield CMY 25k / K 25k	
	Unique Bitdefender real time virus scan (option)	Not supported	
	Std. PPML variable data (VDP) support	Not supported	

Top Sales arguments of bizhub C361i-series

MFP IT6 Controller generation

- High performance CPU: C251i/C301i/C361i; **Quad Core CPU, 1600 MHz**
- Main memory: **8 GB RAM** (standard and max)
- **Fast Flash SSD** (solid state drive): **256 GB SSD** (std.) or opt. **1TB SSD** Std. ISO15408/ **HCD-PP**; Highest data security featuring various security functionalities – including opt. **Bitdefender anti-virus engine** – reduces the risk of data loss and keeps confidential data safe, SSD self-encrypting function; enhanced NSA encryption algorithm;
- **10.1" ease of use UI**, tiltable tablet-like multi-touch screen, easy customisable, std. NFC ready, std. IWS and Chromium WebBrowser, Remote tools and management, **std. MarketPlace App ready** (scalable and customisable and personalisable)
- Strengthened connection functions (Direct Print and Scan to functionality for OOXML MS-Office files (PPTX, DOCX, XLSX), std. PDF/A-1b
- Std. Android NFC authentication, mobile print /scan pairing or Bluetooth LE (for iOS); EU GDPR ready
- Std. MOPRIA, AirPrint support. GoogleCloud print ready and Mobile app.
- Opt. Wireless Lan as AP (Access Point), full WiFi and WiFi Direct
- Enhanced accessibility to MFP board / SoC technology
- Best productivity with latest Chromium Browser
- Various i-options to enlarge special features or functionality (e.g. OCR A/B, Barcode, Unicode, FoLP, ThinPrint, Trusted Platform, PDF/A-1a, Copy Guard, ect.)
- Next generation **IoT-enabled** multifunction device. The smart device technology **augments office connectivity, optimising the way the office works** while preparing it to be **future-ready**.
- It **simplifies complexities to improve productivity, to streamline business processes**.

Environmental Performance

- Very low **Sleep Mode** power consumption **0,4 Watt**
- Plus ErP Auto Power Off mode 0,2 Watt
- EnergyStar **3.1 TEC (0,31 / 0,38 / 0,42 kWh/week)**
- BAM (Blue Angel Mark), Energy Star certified
- New hard-key less UI with **vibration feedback** function
- Blank paper removal function
- Eco Meter Indicator; Noise reduction, New Air Packaging
- Dynamic self-learning Eco-timer
- Power-saving LED light source for scanner
- SoC motherboard technology (System on Chip)
- Ozon-less roller charging
- **Embedded UFP filter / adapted air exhaust path**
- **Optional UFP Cleaning unit**
- **Low temperature fixing B09 polymerised toner**
- Auto refining developing system
- High ratio of Recycled PC/PET adopted (> 70%)
- Bioplastic adopted

High Performance ADF

- **DF-632** (reverse duplex **RADF**)
80 ipm; duplex 37ipm (300dpi)
55 ipm; duplex 26ipm (600dpi)
- or top-class duplex scanning with **100sheets DF-714** (dual scan **DSPF** with **std. ultrasonic double feed detection sensor** and **auto de-skew function; soft-close mechanism**)
- Simplex
80ipm (300dpi),
100ipm (200dpi)
55 ipm (600 dpi)
- Duplex
160 ipm duplex scan (300 dpi)
200 ipm duplex scan (200 dpi)
110 ipm duplex scan (600dpi)

Finishers (optional)

- **FS-539** (floor-type compact finisher) 50-sheet stapling **plus manual stapling**, low noise, high productivity
- **FS-539SD** (floor-type compact booklet finisher) 50-sheet stapling **plus manual stapling**, low noise, highest productivity; with standard 80/20sheets booklet saddle kit and letter C/ tri-fold kit
- **FS-533** (inner finisher) can be stored within the width of main unit, 3-position stapling, optional 2/4 hole punch kit **PK-519**
- **FS-P04** Offline-stapler (20sheets)
- **JS-506** (job separator) can be stored within the width of main unit
- Opt. **2/ 3/ 4 hole Punch units** for all finisher types

High Productivity

- Highest multi-functional performance due to **Quad core 1.6GHz CPU**
- 100% main unit productivity for up to A3 paper
- Up to **100% duplex productivity** for A4 and A3
- **Optional auto paper weight detection sensor**
- Very short **WUT C361i/C301i/C251i: 13 seconds or less** (11sec for BW) due to new B09 low toner temperature fixing
- Highest productivity during multi-tasking
- Various finisher options and up to 6650 sheets paper input capacity and 3300 sheets output capacity



Enhanced Reliability and Durability

- Fusing unit life time **800k**
- 4-colour auto refining developing system (ARDS) to increase **CMYK Developer yield - 1000k**
- **Long life consumables 170k to 225k** Black drum and 65k to 105k CMY drums

Improved Installation and Setup

- Install Setup menu
- Lightweight compact design
- Easy-to-operate carrying handles

High Image Quality + Security

- Up to true 1,200 x1200 dpi / 1bit print resolution
- Image processing algorithm adopted
- **ISO 15408/ HCD-PP compliant**, IP filtering, HTTP/2 protocol, port blocking, SSL2, SSL3 and TSL 2.0, IPsec, IEEE 802.1x, User authentication, user log, secure print, SSD overwrite and encryption (AES 256), Auto memory deletion, ect.
- Opt. unique **BitDefender** device **real time virus scan** detection

Media Handling

- Trays: support 52 to 256 g/m² and SRA3 (2nd tray), energy saving and low noise with inner brush motor
- Multiple bypass tray: 60 to 300g/m² and banner paper (297 x 1,200 mm)
- LCT (LU-302) with 3000 sheets additional A4 paper capacity or new PC-417 with 3500sheets (1000 + 1500)
- **Detachable paper trays** for better user support in case of paper jam
- **Optional auto paper weight detection sensor**

Highlights of bizhub C361i-Series



Intelligent simplicity - 10.1" UI:

A tablet like screen with 10.1 size for all the MFP (A4 & A3) and Mobile touch area / NFC ready, new UI with short cut & widgets easy to set up. With a large touchscreen operation panel, smartphone style user interface, voice control and a display that users can customise with **apps** from **Konica Minolta MarketPlace**, i-Series is intelligently simple.

The 10.1-inch colour touch screen provides an easy operation, just like your smartphone or tablets. In few clicks and without any learning curve, access the most frequent operations.

IT Services + Intuitive – putting users first:

Directly from the MFP User Interface home screen, access to Konica Minolta MarketPlace to enjoy Cloud services, connectors, and much more..

The new models also simplify the login process for customers using Microsoft Azure (Microsoft Entra ID) or Google Workspace and offers the opportunity to connect to their files or folders with the use of single sign-on (SSO).

Inspired by the way people interact with tech, we've completely redesigned the user experience. The new i-Series offers a market leading and intuitive smartphone style experience. In fact, the user experience is so familiar there's practically no learning curve and users can customize their screen in the same way as their mobile device. Most used functions have an identical list-view or card type view and are directly visible without scrolling or searching. And as both our A3 and A4 models operate in precisely the same way, users can be more productive whichever they're working with.

Next generation Security - the most secured MFPs:

Integration of **Bitdefender anti-virus engine** inside the MFP firmware, **Real time Virus Scanning** jobs Print data, Scan data, i-FAX data; **Scheduled** Virus Scanning on HDD (User box, SMB, MFP system) or manual via admin. A full set of security features provided by bizhub SECURE services, including Bitdefender anti-virus engine to protect your organization from malware infection.

With the new "Authentication Attack Detection" function, it is now possible to block unauthorised attempts deriving from brute force attacks, a method commonly used by cyber criminals to crack passwords and other access data, to infiltrate devices from outside. In the event of such an attempt, the IT admin is informed and can take appropriate action.

SMART SECURITY TO KEEP YOUR BUSINESS SAFE:

Nothing matters more than the security of your vital business data and the challenge with print security and its infrastructure is twofold – protecting the devices and protecting the data and documents that they output.

With our new bizhub i-Series you can rest assured that your devices, data and documents are secure. Numerous security features are built into our devices, supported by industry-leading antivirus technology from Bitdefender®. And with Shield Guard or bizhub SECURE Notifier you're on top of it all, making sure your bizhub devices stay secure over their entire lifetimes.

Shield Guard:

Shield Guard lets you monitor the security settings of your entire bizhub fleet via your cloud platform. It complements our bizhub SECURE services by enabling your IT admins to remotely monitor and manage security across the whole print fleet, in device groups or on a device-specific basis. Shield Guard provides a graphical dashboard for status monitoring at a glance, including KPIs. It simplifies device and policy management with standardised and customisable bizhub SECURE policies.

bizhub SECURE Notifier:

bizhub SECURE Notifier lets you monitor the security settings over the lifetime of each bizhub device on-premise. Available via the Konica Minolta MarketPlace, the bizhub SECURE Notifier app runs on your device and shows you it's secure. With the latest widget technology you can identify the security status at a glance on the home screen. The app also proactively informs you if a setting has been changed. bizhub SECURE service offers a range of levels so it can be tailored to your needs:

bizhub SECURE: Protects the data in the memory of your i-Series device - Protects your i-Series from cyber attacks using data encryption - Ensures files are stored only for usage, and are deleted in a timely manner if not used

bizhub SECURE Platinum: Secures the network settings of your devices and guards against unauthorised access - Allows you to disable unwanted and unnecessary protocols and ports - Ensures the right certificates are in place for use - Lets you keep track of what's happening on your MFP by enabling the right logs

bizhub SECURE Ultimate: Provides evidence of all activities and processed information, ensuring an audit trail suitable for security purposes - Provides comprehensive protection for your bizhub device against the threat of viruses with our virus scanning solution supported by Bitdefender® - Secures operations regardless of user and their location - Notifies your IT admins if a virus is detected

Long life parts:

Increased life of the parts for improved reliability. Long-lasting consumables shorten downtime while cutting down on maintenance and labor costs. A3 i-series: BW drum life-time increased up to 225k, Developer yield 1.000k and Fuser unit life-time 800k.

IT6 controller generation:

SoC technology, 1600MHz Quad Core CPU, standard 8GB RAM and standard fast 256GB SSD (solid state drive) or optional 1TB SSD.

Dual-scan DSPF or reverse RADF document feeder:

Opt. 100sheets dual-scan **DSPF** with up to **200ipm scan speed** and **standard ultra-sonic double feed detection sensor** or 100sheets RADF Duplex reverse feeder with up to 80ipm.

Connected - Mobile Print support:

Standard support of MOPRIA, Apple AirPrint, Google Cloud print ready, Optional WiFi (AP mode and WiFi-Direct), Standard NFC pairing and authentication (Android) or optional Bluetooth LE (iOS)

Standard IWS + std. Chrome Web Browser and OpenAPI:

Standard IWS and standard Chrome Web Browser support for full panel customisation and personalisation on HTML basis; bizhub Marketplace; Google Apps and MS SharePoint connector based on Open API open platform technology ect.

Environmental performance:

Energy-saving settings, low TEC values, space-saving design and award-winning air packaging helps to reduce environmental impact and save costs at the same time. New eco settings, low temperature fusing toner and **optional unique paper weight detection sensor** combine to significantly reduce the consumption of energy and paper. We're also committed to minimizing waste throughout the product's lifecycle. While our improved consumables and parts use fewer materials and enjoy a longer life, our industry leading air-form packaging solution ensures safe transportation while reducing waste by >20%. Warm-up time from Off mode in just 13 seconds (BW only 11 seconds); Excellent Energy Star 3.1/3.2 support; TEC 3.2 values (0,31 / 0,38 / 0,42 kWh/week), Reduced Sleep Mode power consumption 0,4 Watt and Dynamic self-learning Eco-Timer

Fiery controller for bizhub C251i, C301i, C361i (option):

Professional color print support with optional Fiery System IC-420; Adobe Postscript 3, PCL6 and PCL5e; 2.4 GHZ CPU, 4 GB RAM and 500 GB HDD; plus different additional Fiery options for professional color printing.

REMOTE SERVICES: INSTANT SUPPORT WITH INSTANT ACCESS:

Konica Minolta **Worldwide Remote Service Platform** provides a trouble-free experience and minimum downtime. To ensure continuous and full use, i-Series intelligently collects **data for self-diagnostic and remote maintenance** and even predicts the optimum replacement time for parts and consumables. It also uploads the latest firmware, in real or scheduled time. So users know they're always working with up-to-date technology.

We implemented the Konica Minolta Remote Service platform, which ensures trouble-free operation and maximises device uptime. To keep things running smoothly, i-Series devices intelligently collect data for self-diagnostics and remote maintenance, and even predict the optimal replacement time for parts and consumables – without unnecessary engineer visits or business interruptions. You can expect system uptime improvements, as well as a reduction in security risks through the initial secure configuration and required maintenance updates. Your benefits: - Fewer calls to the service desk - Reduced need for onsite engineer visits - Maximised device uptime - Devices that are always up to date

Universal Printer driver and Microsoft Universal Print support:

Universal Printer Driver V4 - One printer driver to install, manage and maintain. Intuitive and modern printer driver UI. Know one – operate many devices. Select print function default to support user operation, Lock print functions e.g. to create BW only print queue. And direct Microsoft Universal Print and Universal Print Connector support.

SECURE YOUR DOCUMENTS USING CLOUD SERVICES:

Cloud print services featuring innovations such as Follow Me printing and Secure Print enable organisations to:
g Simplify their print operations
e Modernise their print infrastructure in response to changing working practices
e Enhance workforce agility
e Improve data protection and document security
With Konica Minolta, you have a holistic digital workplace partner at your side, ready to support you at every stage of your cloud journey. Through a rich portfolio of services and solutions we can help you access the operational, management and cost benefits of cloud print. Konica Minolta is recognised as a 'Major Player' in Quocirca's report 'The Cloud Print Services Landscape, 2023 – How the cloud is driving print infrastructure modernisation'

POWERFUL CLOUD SOLUTIONS TO MEET YOUR INDIVIDUAL NEEDS:

Workplace Pure: Workplace Pure offers cost-effective access to an ever-evolving range of services like document translation, document conversion, cloud print, mobile print and direct upload to cloud repositories – all from a single trusted source. As a secure, compliant cloud-based platform, Workplace Pure does away with the need to install and manage new hardware and software. So it accelerates and integrates perfectly with a cloud-first strategy. Workplace Pure is also simple to manage with no complex or time-consuming admin to take on. It's available 24/7 via the user panel of your bizhub device.

SAFEQ Cloud: SAFEQ Cloud is an all-in-one cloud-native multi-tenancy print management and scanning solution that offers the flexibility and benefits of software-as-a-service (SaaS). It's designed to help organisations reduce the cost and complexity associated with a traditional setup – while maintaining all the features of a familiar print management solution and delivering one-touch scanning. And because SAFEQ Cloud works with multi-vendor fleets, there's no need to replace your existing printers, scanners and MFPs.

Cloud Solution BENEFITS AT A GLANCE

Better Cost Planning: Fixed monthly fees so you always keep a perfect overview; **Quick and easy implementation:** Rapid deployment, easy updates and fast adoption; **Secure printing:** Follow-me authentication ensures that your document does not fall into wrong hands; **Improved data and document security:** Certified data centres and encryption ensure your data and documents stay safe and secure; **Mobile Working:** Our cloud print services are accessible and usable from anywhere **Print as usual, but at reduced costs:** You continue to use your MFP and benefit from reduced costs as well.

CUSTOMER BENEFITS



Intuitive operability
Operate the bizhub like a smartphone or tablet with fully customised user interface



Mobile connectivity
Print anytime from anywhere with Konica Minolta's innovative mobile technologies



Security
Secure network integration, data encryption, hard drive overwrite, and advanced user authentication



Application ecosystem
Enhanced efficiency thanks to Konica Minolta's extensive applications portfolio



Productivity
Reliability, high-speed scanning and printing, combined with powerful finishing functions



Sustainability
Numerous eco features reduce energy consumption and costs

OPTIONS

1 ENHANCED FEATURES

- OCR text recognition LK-105v4
- Barcode fonts LK-106
- Unicode fonts LK-107
- OCR A and B fonts LK-108
- Document converter pack LK-110v2
- ThinPrint® client LK-111
- Serverless pull printing LK-114
- Trusted Platform Module LK-115v2
- Antivirus LK-116
- FOIP activation LK-117



2 CONNECTIVITY

- Fax board FK-514 x2
- Wireless LAN UK-221
- USB I/F kit EK-608 OR
- USB I/F kit EK-609 OR
- Fiery controller IC-420
- Interface kit for IC-420 VI-516
- Interface board for IC-420 UK-115
- Biometric authentication AU-102 OR
- Card authentication ID card reader OR
- Mount kit MK-735

3 OTHERS

- Document feeder DF-632 OR
- Document feeder DF-714 OR
- Original Cover OC-511 OR
- Working table WT-506
- Offline Stapler FS-P04
- 10-Key pad KP-102
- Replacement SSD EM-908
- Keyboard holder KH-102
- Air cleaning unit CU-102

4 MEDIA INPUT

- Intelligent media sensor IM-103
- 1x Universal tray PC-116 OR
- 2x Universal tray PC-216 OR
- Large capacity tray PC-416 OR
- Large capacity tray PC-417 OR
- Copier desk DK-516x OR
- Large capacity tray LU-302
- Banner tray BT-C1e

5 MEDIA OUTPUT

- Job separator JS-506 OR
- Inner finisher FS-533 OR
- Punch kit for FS-533 PK-519
- Staple finisher FS-539 OR
- Relay unit RU-513 OR
- Booklet finisher FS-539SD OR
- Relay unit RU-513
- Punch kit for FS-539/SD PK-524

LEGEND

- Mandatory option
- Option
- This option can only be installed with the respective option above it

FINISHING FUNCTIONALITIES



Corner stapling



Two-point stapling



Two-hole punching



Four-hole punching



Duplex



Combined mixplex/mixmedia



Half-fold



Sheet insertion, report



Letter-fold



Booklet



Offset sorting



Banner printing



Corner Stapling (offline)



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